

Pine Mountain Lake Association
Balance Sheet
As of 10/30/22

	Consolidated	Operating Fund	Reserve Fund	New Cap. Fund
ASSETS:				
Cash & Equivalents	4,721,181.83	596,885.78	4,039,011.62	85,284.43
Due To/Due From	-	(3,259.53)	3,259.53	
Accounts Receivable	910,044.08	910,044.08		
Less: Bad Debt Reserve	(242,684.90)	(242,684.90)		
Inventory	165,214.84	165,214.84		
Deposits & Prepaids	630,123.69	630,123.69		
Total Current Assets	6,183,879.54	2,056,323.96	4,042,271.15	85,284.43
Fixed Assets				
Land & Buildings	17,312,173.85	17,312,173.85		
Operating Equipment	5,252,226.79	5,252,226.79		
Vehicles	1,894,843.12	1,894,843.12		
Total Fixed Asset Costs	24,459,243.76	24,459,243.76	-	-
Accumulated Depreciation	(17,888,786.20)	(17,888,786.20)		
Net Fixed Assets	6,570,457.56	6,570,457.56	-	-
Other Long Term Assets	6,009.09	6,009.09		
TOTAL ASSETS	12,760,346.19	8,632,790.61	4,042,271.15	85,284.43
LIABILITIES & EQUITY				
LIABILITIES:				
Accounts Payable	105,760.89	105,201.31	559.58	
Personnel Related Items	433,339.91	433,339.91		
Accrued Taxes & Liabilities	12,362.05	12,362.05		
Unearned Dues	608,275.00	608,275.00		
Other Liabilities	177,094.76	177,094.76		
Total Liabilities	1,336,832.61	1,336,273.03	559.58	-
EQUITY:				
Prior Year End Balance	10,615,530.20	7,334,048.57	3,206,537.90	74,943.73
Current Year Equity				
Income/(Exp)	1,209,205.53	(755,732.96)	1,879,759.60	85,178.89
Asset Transfers from Funds	-	718,201.97	(643,363.78)	(74,838.19)
Reserve Expenses	(401,222.15)		(401,222.15)	
TOTAL EQUITY	11,423,513.58	7,296,517.58	4,041,711.57	85,284.43
TOTAL LIABILITIES & EQUITY	12,760,346.19	8,632,790.61	4,042,271.15	85,284.43

CAPITAL EXPENDITURES 10 Months Ended October 30, 2022

	TOTAL RESERVE FUNDS	NEW CAPITAL ADDITIONS FUND	TOTAL CONTRIBUTION TO CAPITAL
2022 Beginning Fund Balances	3,206,538	\$ 74,944	3,281,482
Interest Income			-
Bank Fees/Discounts Taken	589	(31)	558
Assessments Earned	1,879,170 ⁽¹⁾	85,210 ⁽²⁾	1,964,380
Other Income/Expense			
PURCHASES BY AMENITY			
Golf Course	(158,261)	(20,192)	(178,453)
Country Club	(8,699)		(8,699)
Bar			-
Marina	(54,847)		(54,847)
Snack Shack	(3,303)		(3,303)
Swim Center			-
Stables	(83,837)	(6,651)	(90,488)
Recreation			-
Roads & Facilities Maintenance	(333,361)	(40,678)	(374,039)
PROPERTY OWNER SERVICES			
Safety			-
Administration	(1,055)	(7,317)	(8,372)
Non-Capital Reserve Expenses	(401,222)		(401,222)
Total transfer to Operating Fund for property and equipment additions and reserve expenses	(1,044,585)	(74,838)	(1,119,423)
Adjusted Fund Balances	\$ 4,041,712	\$ 85,285	\$ 4,126,997

Notes to the Financial Statements

- (1) The Budgeted Reserve Fund assessment for 2022 is \$2,255,000
(2) The Budgeted New Capital Additions Fund assessment for 2022 is \$102,249

PINE MOUNTAIN LAKE ASSOCIATION

SUMMARY STATEMENT OF OPERATING FUND REVENUES AND EXPENSES

For The Ten Months Ended October 30, 2022

	Revenues				Expenses		(Cost)/Income Before Depreciation	Depreciation Expense	(NET COST) INCOME	Budget (NET COST) INCOME	Variance Bud - Act
	Members' Assessments Net of Discount	User Fees	Sales, Net of Cost of Sales	Miscellaneous Income	Total Revenues	Total Expenses					
OPERATION OF AMENITIES											
Golf Course	\$ -0-	\$ 763,200	\$ 36,713		\$ 799,913	\$ 1,471,197	\$ (671,284)		\$ (671,284)	\$ (815,957)	144,673
Restaurant & Bar	-0-	3,639	836,650		840,289	1,360,565	(520,276)		\$ (520,276)	(696,416)	176,140
Marina	-0-	443,817	123,930		567,747	832,583	(264,836)		\$ (264,836)	(230,231)	(34,605)
Snack Shack	-0-		53,170		53,170	77,229	(24,059)		\$ (24,059)	(31,286)	7,227
Stables	-0-	103,800		6,903	110,703	372,294	(261,591)		\$ (261,591)	(232,688)	(8,903)
Recreation	-0-	171,379			171,379	148,883	22,496		\$ 22,496	757	21,739
Roads & Facilities Maintenance	-0-	151,680		29,193	180,873	1,930,234	(1,749,361)		\$ (1,749,361)	(2,042,537)	293,176
PROPERTY OWNER SERVICES											
Safety	-0-	186,940		(2,065)	184,875	792,707	(607,832)		(607,832)	(832,393)	224,561
Administration	-0-	296,826		973	297,799	1,708,886	(1,411,087)		(1,411,087)	(1,378,240)	(32,847)
ASSESSMENTS											
Assessments	5,321,230			98,332	5,419,562	94,749	5,324,813	592,715	4,732,098	4,652,220	79,878
Totals	\$ 5,321,230	\$ 2,121,281	\$ 1,050,463	\$ 133,336	\$ 8,626,310	\$ 8,789,327	\$ (163,017)	\$ 592,715	\$ (755,732)	\$ (1,626,770)	871,038

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Sales	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
86,799.40	88,500.00	-1,700.60	71,381.95	15,417.45	Sales - Food	1,158,669.32	1,084,952.10	73,717.22	1,037,986.17	120,683.15
3,653.50	10,000.00	-6,346.50	3,070.53	582.97	Sales - Banquets	47,597.34	97,575.00	-49,977.66	17,757.58	29,839.76
36,635.48	24,000.00	12,635.48	28,804.79	7,830.69	Sales - Beverages	409,498.29	395,464.64	14,033.65	300,837.89	108,660.40
12,680.07	11,500.00	1,180.07	8,404.64	4,275.43	Sales - Merchandise	204,420.21	159,400.00	45,020.21	151,842.33	52,577.88
273.00	500.00	-227.00	-155.38	428.38	Sales - Gas	9,752.87	8,195.66	1,557.21	8,103.69	1,649.18
-1,018.09	-1,575.00	556.91	-833.24	-184.85	Member Discounts	-11,813.67	-17,010.00	5,196.33	-13,394.78	1,581.11
139,023.36	132,925.00	6,098.36	110,673.29	28,350.07	Total Sales	1,818,124.36	1,728,577.41	89,546.95	1,503,132.88	314,991.48
12,085.00	14,600.00	-2,517.00	10,162.00	1,921.00	Other Revenue					
19,076.00	14,800.00	4,276.00	14,306.00	4,770.00	Property Owner Green Fees	113,717.50	140,700.00	-26,982.50	144,230.00	-30,512.50
10,645.00	10,585.00	60.00	7,580.00	3,065.00	Non-Property Owner Green Fees	242,063.13	172,000.00	70,063.13	239,972.05	2,091.08
5,384.00	5,150.00	234.00	3,596.00	1,788.00	Annual Member Green Fees	106,296.00	105,850.00	446.00	108,410.00	-2,114.00
3,498.83	1,000.00	2,498.83	1,529.88	1,968.95	PPP Loan Forgiveness				950,000.00	-950,000.00
6,153.00	5,300.00	853.00	5,201.00	952.00	Annual Member Cart Fees	53,169.15	51,500.00	1,669.15	51,064.78	2,104.37
8,974.00	6,700.00	2,274.00	6,249.00	2,725.00	Tournaments	24,557.83	16,500.00	8,057.83	11,185.12	13,372.71
2,058.00	1,550.00	508.00	1,254.00	804.00	Property Owner Cart Fees	65,397.60	81,400.00	-16,002.40	78,248.00	-12,850.40
680.00	700.00	-20.00	504.00	176.00	Non-Property Owner Cart Fees	105,655.88	69,600.00	36,055.88	97,346.95	8,308.93
195.00	100.00	95.00	125.00	70.00	Driving Range Fees	20,314.00	17,050.00	3,264.00	17,417.00	2,897.00
					Club Rentals	8,443.50	4,800.00	3,643.50	6,854.50	1,589.00
					Club Storage	16,436.14	18,200.00	-1,763.86	18,112.53	-1,676.39
					Locker Rental	7,149.00	8,200.00	-1,051.00	8,161.93	-1,012.93
					Shooting Range Fees	4,084.00	4,095.00	-11.00	3,871.00	213.00
					Swimming Lessons		2,225.00	-2,225.00	2,200.00	-2,200.00
					Notary Fees	975.00	2,000.00	-1,025.00	920.00	55.00
					Lake Lodge Rental	5,242.00	5,000.00	242.00	920.00	4,322.00
					Fishing License Revenue	236.72	757.14	-520.42	328.76	-82.04
					Boat Rentals	107,670.06	135,886.00	-28,215.94	145,668.23	-37,998.17
					Registration Fees	72,650.89	70,245.00	2,405.89	70,074.00	2,576.89
					Docking Fees	96,821.00	95,807.00	1,014.00	94,935.50	1,885.50
					Tennis & Pickleball Fees	13,864.00	14,156.00	-292.00	14,052.00	-188.00

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance		Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
3,600.00	750.00	2,850.00	1,200.00	2,400.00	Annual Rental Fee	71,836.00	66,500.00	5,336.00	69,150.00	2,686.00
-69.00	80.00	-149.00		-69.00	Equestrian Center Use Fee	1,125.00	480.00	645.00	783.00	342.00
111.84	100.00	11.84	158.44	-46.60	Other Services	2,336.44	1,000.00	1,336.44	1,006.56	1,329.88
2,135.00	2,500.00	-365.00	470.00	1,665.00	Trail Rides / Lessons	36,825.00	55,065.00	-18,240.00	55,900.00	-19,075.00
8,067.00	4,726.00	3,341.00		8,067.00	Boarding	62,756.00	50,463.00	12,293.00	52,053.00	10,703.00
					Kids' Camp Income		1,000.00	-1,000.00		
5,961.15	8,000.00	-2,038.85	-144.00	6,105.15	Advertising	76,564.60	83,800.00	-7,235.40	77,543.00	-978.40
					PML News Subscrip. Revenue	10.00	40.00	-30.00	30.00	-20.00
2,390.00	3,000.00	-610.00	3,610.00	-1,220.00	Plan Check, Var and Insp. Fees	34,238.00	30,000.00	4,238.00	36,926.00	-2,688.00
200.00		200.00		200.00	Fines	1,650.00		1,650.00	4,400.00	-2,750.00
4,339.00	3,500.00	839.00	6,308.00	-1,969.00	Transfer Fees	41,339.00	35,000.00	6,339.00	53,227.31	-11,888.31
1,764.00	3,000.00	-1,236.00	1,311.00	453.00	Gate Cards	38,077.00	33,500.00	4,577.00	37,718.00	359.00
1,190.00	2,000.00	-810.00	3,570.00	-2,380.00	Clicker Revenue	19,340.00	21,500.00	-2,160.00	23,096.00	-3,756.00
37,128.00	60,400.00	-23,272.00	28,920.00	8,208.00	Vehicle Access Fees	587,475.00	604,000.00	-16,525.00	575,830.00	11,645.00
	100.00	-100.00			Parking Fees	488.00	1,000.00	-512.00	1,078.00	-590.00
					Amenity Entrance Fees	14,517.00	15,150.00	-633.00	14,750.00	-233.00
593.00	350.00	243.00	473.66	119.34	Vending Revenue	9,845.08	7,600.00	2,245.08	8,398.53	1,446.55
170.00		170.00		170.00	Jukebox Revenue	1,303.00	450.00	853.00	414.00	889.00
1,682.00	1,844.00	-162.00	-419.72	2,101.72	Campsite Fees	39,504.34	38,127.00	1,377.34	30,299.64	9,204.70
					GCSD Space Rental	5,000.00	5,000.00		5,000.00	
1,020.00	65.00	955.00	654.00	366.00	ATM Fees	1,113.00	640.00	473.00	813.00	300.00
1,126.16	1,200.00	-73.84	1,104.08	22.08	Cell Tower Rental	11,195.36	12,000.00	-804.64	10,997.50	197.86
0.50	100.00	-99.50		0.50	Interest Income	0.75	3,100.00	-3,099.25	1,578.56	-1,577.81
-4,120.33	400.00	-4,520.33	-5,026.48	906.15	Miscellaneous	35,003.01	4,380.00	30,623.01	6,204.93	28,798.08
142,007.02	154,800.00	-12,792.98	96,021.68	45,985.34	Total Other Revenue	2,156,284.98	2,085,766.14	70,518.84	3,131,169.38	-974,884.40

Cost of Sales

38,971.39	40,250.00	-1,278.61	41,633.57	-2,662.18	Cost of Sales - Food	484,591.09	484,193.26	397.83	418,869.93	65,721.16
10,257.93	7,920.00	2,337.93	11,690.34	-1,432.41	Cost of Sales - Beverages	117,717.70	130,503.33	-12,785.63	97,847.49	19,870.21
10,655.33	6,608.25	4,047.08	9,028.78	1,626.55	Cost of Sales - Merchandise	141,676.56	87,449.10	54,227.46	84,750.66	56,925.90
342.68	400.00	-57.32	135.45	207.23	Cost of Sales - Gas	6,020.13	6,556.53	-536.40	4,269.75	1,750.38
43.90	1,530.00	-1,486.10	1,697.29	-1,653.39	Product Spoilage	3,341.31	15,300.00	-11,958.69	5,447.53	-2,106.22

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period Prior Year	Current-Prior Month Variance	Cost of Sales- Employee Meals	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
1,909.50	1,000.00	909.50	335.00	1,574.50		14,314.84	16,200.00	-1,885.16	11,512.44	2,802.40
62,180.73	57,708.25	4,472.48	64,520.43	-2,339.70	Total Cost of Sales	767,661.63	740,202.22	27,459.41	622,697.80	144,963.83
49,528.11	55,720.00	-6,191.89	30,786.62	18,741.49	Gross Margin - Food	704,019.42	666,833.84	37,185.58	619,913.85	84,105.57
26,377.55	16,080.00	10,297.55	17,114.45	9,263.10	Gross Margin - Beverages	291,780.59	264,961.31	26,819.28	202,990.40	88,790.19
1,006.65	3,316.75	-2,310.10	-1,457.38	2,464.03	Gross Margin - Merchandise	50,929.98	54,940.90	-4,010.92	53,696.89	-2,766.91
-69.68	100.00	-169.68	-290.83	221.15	Gross Margin - Gas	3,732.74	1,639.13	2,093.61	3,833.94	-101.20
					Gross Margin - Other					
76,842.63	75,216.75	1,625.88	46,152.86	30,689.77	Gross Margin - Total	1,050,462.73	988,375.19	62,087.54	880,435.08	170,027.65
0.45	0.43	0.01	0.58	-0.14	COS as percent of sales	0.42	0.43	-0.01	0.41	0.01
218,849.65	230,016.75	-11,167.10	142,174.54	76,675.11	NET REVENUE	3,206,747.71	3,074,141.33	132,606.38	4,011,604.46	-804,856.75
381,972.82	397,971.93	-15,999.11	330,783.51	51,189.31	Personnel Costs	4,019,588.59	4,303,844.82	-284,256.23	3,679,879.61	339,708.98
					Wages				951.00	-951.00
					MIP					
11,210.66	7,089.54	4,121.12	10,841.16	369.50	Overtime	131,617.17	79,127.19	52,489.98	118,691.77	12,925.40
30,844.97	31,038.60	-193.63	28,540.69	2,304.28	Payroll Taxes	386,557.66	396,592.09	-10,034.43	355,787.11	30,770.55
13,621.25	16,876.47	-3,255.22	14,205.13	-583.88	Workers Compensation Ins.	142,897.34	182,619.15	-39,721.81	155,539.66	-12,642.32
77,219.55	99,644.00	-22,424.45	-3,097.91	80,317.46	Health/Dental/Vision/Life Ins.	764,731.85	996,440.00	-231,708.15	734,666.56	30,065.29
33,462.50	29,745.24	3,717.26	25,885.21	7,577.29	Pension/401k Match	300,646.91	320,732.83	-20,085.92	278,406.91	22,240.00
1,092.25	1,813.02	-720.77	349.00	743.25	Employee Relations	12,389.27	24,114.70	-11,725.43	17,359.25	-4,969.98
313.85	700.00	-386.15	354.31	-40.46	Other Personnel Costs	39,510.06	22,453.00	17,057.06	9,536.31	29,973.75
549,737.85	584,878.80	-35,140.95	407,861.10	141,876.75	Total Personnel Costs	5,797,938.85	6,325,923.78	-527,984.93	5,350,818.18	447,120.67
3,695.03	1,335.50	2,359.53	2,719.04	975.99	Material, Supplies & Svcs					
708.57	190.00	518.57	1,102.97	-394.40	Uniforms	27,626.72	34,859.46	-7,232.74	25,449.85	2,176.87
					Entertainment	35,668.75	32,337.63	3,331.12	29,994.84	5,873.91
	250.00	-250.00			Donations	6,037.00	14,850.00	-8,813.00	6,056.00	-19.00

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period Prior Year	Current-Prior Month Variance		Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
2,308.74	2,597.16	-288.42	2,210.84	97.90	Internet & Website Expense	25,880.76	25,971.60	-90.84	24,635.61	1,245.15
91.26	3,814.00	-3,722.74	117.04	-25.78	Advertising & Promotion	13,808.16	39,115.00	-25,306.84	9,337.08	4,471.08
21,177.83	40,498.00	-19,320.17	40,011.14	-18,883.31	Outside Services	295,000.89	342,454.00	-47,453.11	317,588.32	-22,587.43
395.51	750.00	-354.49	225.00	170.51	Programs & Prizes	1,452.85	3,500.00	-2,047.15	235.67	1,217.18
16,120.31	5,490.00	10,630.31	6,009.09	10,111.22	Accounting Fees	18,750.00	18,600.00	150.00	18,600.00	150.00
79,501.50	13,000.00	66,501.50	15,666.75	63,834.75	Automotive	69,353.33	54,900.00	14,453.33	49,758.31	19,595.02
14,956.28	12,060.00	2,896.28	14,757.42	198.86	Legal Fees	239,122.59	130,000.00	109,122.59	134,661.94	104,460.65
168.00	1,895.00	-1,727.00	753.99	-585.99	Fish Planting	9,798.05	11,225.00	-1,426.95	10,843.55	-1,045.50
31.98	1,415.00	-1,383.02	2,066.61	-2,034.63	Janitorial	149,664.41	129,405.00	20,259.41	110,489.85	39,174.56
18,488.82	27,140.00	-8,651.18	29,888.21	-11,399.39	Equipment Rentals	13,379.59	21,450.00	-8,070.41	14,853.67	-1,474.08
567.78	700.00	-132.22	929.97	-362.19	Laundry	19,692.11	19,505.00	187.11	17,918.26	1,773.85
2,456.65	3,585.00	-1,128.35	7,426.42	-4,969.77	Supplies	307,005.22	359,168.00	-52,162.78	303,845.05	3,160.17
3,530.12	1,725.00	1,805.12	2,288.04	1,242.08	Small Tools	15,671.23	10,500.00	5,171.23	11,765.70	3,905.53
10,489.22	12,145.00	-1,655.78	13,295.46	-2,806.24	Office Supplies	47,654.53	45,200.00	2,454.53	55,051.60	-7,397.07
183.10	965.00	-965.00	836.80	-836.80	Computer Software & Supplies	9,698.99	19,200.00	-9,501.01	14,042.53	-4,343.54
3,499.27	500.00	3,169.00	1,235.01	-1,051.91	Gas & Oil	131,935.58	121,285.00	10,650.58	99,876.83	32,058.75
1,684.71	3,000.00	499.27	2,984.79	514.48	Safety Program	4,763.12	11,050.00	-6,286.88	4,917.37	-154.25
491.18	300.00	191.18	5,670.97	-3,986.26	Board & Committee Expenses	5,432.16	5,000.00	432.16	3,140.73	2,291.43
					Repairs & Maint. - Equipment	40,549.57	33,000.00	7,549.57	33,937.74	6,611.83
					Repairs & Maint. - Buildings	35,746.10	33,300.00	2,446.10	21,616.46	14,129.64
					Repairs & Maint. - Gates	2,869.29		2,869.29	322.27	2,547.02
					Repairs & Maint. - Vehicles	1,654.99	7,750.00	-6,095.01	-58.32	1,713.31
					Repairs & Maint. - Other				3,681.00	-3,681.00
6,888.36	11,362.50	-4,474.14	11,752.89	-4,864.53	Credit Card Fees	166,165.14	137,143.00	29,022.14	147,526.80	18,638.34
606.46	650.00	-43.54		606.46	Bank Fees & Interest Expense	6,379.20	6,500.00	-120.80	5,829.36	749.84
1,699.80	1,200.00	499.80	1,689.50	10.30	Travel, Training, Seminars	21,753.14	31,387.00	-9,633.86	13,837.52	7,915.62
-167.00	-250.00	83.00	-117.16	-49.84	Discounts Taken	-2,078.10	-2,500.00	421.90	-2,740.00	661.90
3,477.58	7,800.00	-4,322.42	3,069.67	407.91	Licenses & Permits	55,584.40	74,405.19	-18,820.79	47,521.98	8,062.42
3,081.21	750.00	2,331.21	1,715.00	1,366.21	Dues & Subscriptions	10,094.82	11,874.00	-1,779.18	13,095.26	-3,000.44
7,375.11	8,000.00	-624.89	7,689.59	-314.48	Publication	90,499.69	81,000.00	9,499.69	82,875.67	7,624.02
631.39	1,125.00	-493.61	711.51	-80.12	Postage and Freight Expense	13,435.43	11,850.00	1,585.43	11,069.44	2,365.99
204,138.77	167,322.16	36,816.61	176,706.56	27,432.21	Total Mat., Supplies & Svcs	1,890,249.71	1,875,284.88	14,964.83	1,641,357.94	248,891.77

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period Prior Year	Current-Prior Month Variance	Utilities	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
29,649.28	23,934.70	5,714.58	23,427.06	6,222.22	Gas & Electric	306,400.97	281,379.10	25,021.87	255,189.52	51,211.45
9,356.25	9,918.00	-561.75	16,656.39	-7,300.14	Telephone	104,291.52	99,973.00	4,318.52	110,123.48	-5,831.96
8,760.56	11,606.80	-2,846.24		8,760.56	Water & Sewer	78,967.08	99,985.20	-21,018.12	74,671.18	4,295.90
4,913.37	6,717.90	-1,804.53	2,241.27	2,672.10	Disposal	71,915.89	82,590.60	-10,674.71	71,645.52	270.37
52,679.46	52,177.40	502.06	42,324.72	10,354.74	Total Utilities	561,575.46	563,927.90	-2,352.44	511,629.70	49,945.76
					Other Indirect Costs					
38,881.12	32,769.00	6,112.12	30,457.09	8,424.03	Insurance	339,908.15	327,690.00	12,218.15	266,441.02	73,467.13
	-4,200.00	4,200.00			Labor Trs-Capital/Reserve	-19,193.75	-42,000.00	22,806.25		-19,193.75
4,747.48	230.00	4,517.48	217.47	4,530.01	Landscaping	9,721.26	7,300.00	2,421.26	7,039.53	2,681.73
	50,000.00	-50,000.00			Fire Abatement	35,011.75	200,000.00	-164,988.25	81,227.50	-46,215.75
					Election Expense	22,281.98	28,000.00	-5,718.02	18,289.73	3,992.25
685.00	1,100.00	-415.00	2,518.49	-1,833.49	Member Relations	27,342.53	14,200.00	13,142.53	18,725.53	8,617.00
570.00		570.00	908.00	-338.00	Member Communications	5,816.60	35,000.00	-29,183.40	12,473.75	-6,657.15
					(Gain)/Loss on Sale of Assets	-2,331.00		-2,331.00	-186.48	-2,144.52
			-1,830.88	1,830.88	Inc Tax Expense - Operating	-4,703.26	850.00	-5,553.26	509.02	-5,212.28
3,708.85		3,708.85	4,538.17	-829.32	Property Tax Expense	32,295.24	16,955.00	15,340.24	31,947.57	347.67
-522.90		-522.90	-502.16	-20.74	Cash Short/Over	-1,334.68		-1,334.68	-1,104.54	-230.14
48,069.55	79,899.00	-31,829.45	36,306.18	11,763.37	Total Other Indirect Costs	444,814.82	587,995.00	-143,180.18	435,362.63	9,452.19
100,749.01	132,076.40	-31,327.39	78,630.90	22,118.11	Total Indirect Costs	1,006,390.28	1,151,922.90	-145,532.62	946,992.33	59,397.95
854,625.63	884,277.36	-29,651.73	663,198.56	191,427.07	Total Expense	8,694,578.84	9,353,131.55	-658,552.71	7,939,168.45	755,410.39
635,775.98	654,260.61	-18,484.63	521,024.02	114,751.96	Net Operating (Inc)/Exp	5,487,831.13	6,278,990.23	-791,159.10	3,927,563.99	1,560,267.14
					Assessment Related Income					
733,701.00	733,700.00	1.00	726,950.00	6,751.00	Dues Income	7,337,010.00	7,337,000.00	10.00	7,269,500.00	67,510.00
9,661.82	6,500.00	3,161.82	9,271.15	390.67	Collection Fees, Late Charges	98,332.07	65,600.00	32,732.07	91,253.15	7,078.92

Pine Mountain Lake Association

Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
743,362.82	740,200.00	3,162.82	736,221.15	7,141.67	Total Assessment Related Income	7,435,342.07	7,402,600.00	32,742.07	7,360,753.15	74,588.92
					Assessment Related Expenses					
5,000.00	3,500.00	1,500.00	3,500.00	1,500.00	Bad Debt Expense	47,000.00	35,000.00	12,000.00	35,000.00	12,000.00
8,206.45	2,000.00	6,206.45	11,523.38	-3,316.93	Collection Expenses	47,748.91	20,000.00	27,748.91	31,375.96	16,372.95
					Annual Prepay Discount	51,400.00	51,000.00	400.00	50,320.00	1,080.00
187,917.00	187,917.00		180,417.00	7,500.00	Dues Alloc to Reserve Fund	1,879,170.00	1,879,170.00		1,804,170.00	75,000.00
8,521.00	8,521.00		16,058.00	-7,537.00	Dues Alloc. to New Cap Fund	85,210.00	85,210.00		160,580.00	-75,370.00
209,644.45	201,938.00	7,706.45	211,498.38	-1,853.93	Total Assessment Related Expens	2,110,528.91	2,070,380.00	40,148.91	2,081,445.96	29,082.95
-533,718.37	-538,262.00	4,543.63	-524,722.77	-8,995.60	Net Assmt. Related (Inc)/ Exp	-5,324,813.16	-5,332,220.00	7,406.84	-5,279,307.19	-45,505.97
102,057.61	115,998.61	-13,941.00	-3,698.75	105,756.36	Net (Inc)/Exp before Deprec.	163,017.97	946,770.23	-783,752.26	-1,351,743.20	1,514,761.17
52,007.12	68,000.00	-15,992.88		52,007.12	Depreciation	592,714.99	680,000.00	-87,285.01	511,883.65	81,031.34
154,064.73	183,998.61	-29,933.88	-3,698.75	157,763.48	Total Net (Inc)/Expense	755,732.96	1,626,770.23	-871,037.27	-840,059.55	1,595,792.51

Pine Mountain Lake Association

Administration Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Revenue	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
120.00	200.00	-80.00	60.00	60.00	PPP Loan Forgiveness				182,704.00	-182,704.00
3,600.00	750.00	2,850.00	1,200.00	2,400.00	Notary & Other Fees	975.00	2,000.00	-1,025.00	920.00	55.00
5,961.15	8,000.00	-2,038.85	-144.00	6,105.15	Annual Rental Fee	71,836.00	66,500.00	5,336.00	69,150.00	2,686.00
2,390.00	3,000.00	-610.00	3,610.00	-1,220.00	Advertising	76,564.60	83,800.00	-7,235.40	77,543.00	-978.40
200.00		200.00		200.00	PML News Subscrip. Revenue	10.00	40.00	-30.00	30.00	-20.00
4,339.00	3,500.00	839.00	6,308.00	-1,969.00	Plan Check, Var and Insp. Fees	34,238.00	30,000.00	4,238.00	36,926.00	-2,688.00
1,764.00	3,000.00	-1,236.00	1,311.00	453.00	Fines	1,650.00		1,650.00	4,400.00	-2,750.00
1,190.00	2,000.00	-810.00	3,570.00	-2,380.00	Transfer Fees	41,339.00	35,000.00	6,339.00	53,227.31	-11,888.31
1,020.00	100.00	-920.00			Gate Cards	38,077.00	33,500.00	4,577.00	37,718.00	359.00
1,126.16	1,200.00	-73.84	1,104.08	22.08	Clicker Revenue	19,340.00	21,500.00	-2,160.00	23,096.00	-3,756.00
0.50	100.00	-99.50		0.50	Parking Fees	488.00	1,000.00	-512.00	1,078.00	-590.00
37.30	100.00	-62.70	25.50	11.80	ATM Fees	1,113.00	640.00	473.00	813.00	300.00
					Cell Tower Rental	11,195.36	12,000.00	-804.64	10,997.50	197.86
					Interest Income	0.75	3,100.00	-3,099.25	1,578.56	-1,577.81
					Miscellaneous	972.99	1,000.00	-27.01	5,815.57	-4,842.58
21,748.11	22,015.00	-266.89	17,698.58	4,049.53	Total Revenue	297,799.70	290,080.00	7,719.70	505,996.94	-208,197.24
66,447.90	67,715.60	-1,267.70	56,495.34	9,952.56	Personnel Costs	697,385.96	727,942.70	-30,556.74	638,052.62	59,333.34
172.61	150.10	22.51	204.52	-31.91	Wages	4,330.29	1,813.59	2,516.70	7,017.55	-2,687.26
4,827.91	5,191.73	-363.82	4,139.14	688.77	MIP	60,954.80	63,651.06	-2,696.26	56,699.47	4,255.33
199.82	237.36	-37.54	308.17	-108.35	Overtime	269.94	2,551.57	-2,281.63	3,022.50	-2,752.56
10,635.85	16,412.00	-5,776.15	-457.91	11,093.76	Payroll Taxes	107,147.72	164,120.00	-56,972.28	103,977.00	3,170.72
2,979.86	2,805.00	174.86	2,808.10	171.76	Workers Compensation Ins.	28,386.36	30,156.00	-1,769.64	26,752.24	1,634.12
231.48	500.00	-268.52	349.00	-117.52	Health/Dental/Vision/Life Ins.	3,512.16	7,000.00	-3,487.84	7,250.57	-3,738.41
56.00		56.00	314.31	-258.31	Pension/401k Match	34,125.49	13,800.00	20,325.49	4,859.31	29,266.18
					Employee Relations					
					Other Personnel Costs					
85,551.43	93,011.78	-7,460.35	64,160.67	21,390.76	Total Personnel Costs	936,112.72	1,010,834.92	-74,722.20	848,582.26	87,530.46
					Material, Supplies & Svcs					

Pine Mountain Lake Association

Administration Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
					Uniforms		800.00	-800.00		
	250.00	-250.00			Donations	6,037.00	14,850.00	-8,813.00	6,056.00	-19.00
918.79	1,000.00	-81.21	705.89	212.90	Internet & Website Expense	9,816.32	10,000.00	-183.68	8,156.85	1,659.47
13.08	14.00	-0.92		13.08	Advertising & Promotion	242.11	140.00	102.11	115.25	126.86
4,913.55	4,800.00	113.55	3,976.09	937.46	Outside Services	64,649.34	68,000.00	-3,350.66	65,964.81	-1,315.47
					Accounting Fees	18,750.00	18,600.00	150.00	18,600.00	150.00
10.00		10.00		10.00	Automotive	56.53		56.53	15.00	41.53
79,501.50	13,000.00	66,501.50	15,666.75	63,834.75	Legal Fees	239,122.59	130,000.00	109,122.59	134,661.94	104,460.65
760.94	1,200.00	-439.06	2,384.80	-1,623.86	Janitorial	10,604.66	12,000.00	-1,395.34	13,113.35	-2,508.69
539.98		539.98	14.38	525.60	Supplies	2,533.75		2,533.75	502.59	2,031.16
1,133.18	2,000.00	-866.82	6,598.45	-5,465.27	Office Supplies	32,725.13	29,000.00	3,725.13	42,903.88	-10,178.75
150.08	500.00	-349.92	2,180.36	-2,030.28	Computer Software & Supplies	1,449.04	5,000.00	-3,550.96	8,757.76	-7,308.72
52.14	50.00	2.14	83.61	-31.47	Gas & Oil	446.55	350.00	96.55	614.22	-167.67
					Safety Program	84.91		84.91		84.91
183.10	500.00	-316.90	1,235.01	-1,051.91	Board & Committee Expenses	5,432.16	5,000.00	432.16	3,140.73	2,291.43
					Repairs & Maint. - Buildings				843.53	-843.53
					Repairs & Maint. - Vehicles	564.70		564.70		564.70
6,211.53	7,000.00	-788.47	4,527.79	1,683.74	Credit Card Fees	99,089.49	76,000.00	23,089.49	82,773.60	16,315.89
606.46	650.00	-43.54		606.46	Bank Fees & Interest Expense	6,379.20	6,500.00	-120.80	5,629.36	749.84
111.87	500.00	-388.13	441.24	-329.37	Travel, Training, Seminars	7,886.91	9,500.00	-1,613.09	6,318.65	1,568.26
-167.00	-250.00	83.00	-117.16	-49.84	Discounts Taken	-2,078.10	-2,500.00	421.90	-2,740.00	661.90
	100.00	-100.00	80.25	-80.25	Licenses & Permits	342.00	1,000.00	-658.00	1,237.25	-895.25
1,121.56	400.00	721.56	690.00	431.56	Dues & Subscriptions	5,610.82	4,300.00	1,310.82	3,179.16	2,431.66
7,375.11	8,000.00	-624.89	7,689.59	-314.48	Publication	90,499.69	81,000.00	9,499.69	82,875.67	7,624.02
128.71	1,100.00	-971.29	680.21	-551.50	Postage and Freight Expense	12,566.29	11,000.00	1,566.29	10,764.34	1,801.95
103,564.58	40,814.00	62,750.58	46,837.26	56,727.32	Total Mat., Supplies & Svcs	612,811.09	480,540.00	132,271.09	493,483.94	119,327.15
					Utilities					
707.28	1,200.00	-492.72	680.45	26.83	Gas & Electric	12,042.71	11,200.00	842.71	9,969.96	2,072.75
5,848.61	2,000.00	3,848.61	2,791.58	3,057.03	Telephone	22,030.97	20,000.00	2,030.97	27,400.68	-5,369.71
357.01	350.00	7.01		357.01	Water & Sewer	3,888.61	3,500.00	388.61	3,053.72	834.89
548.00	550.00	-2.00	134.06	413.94	Disposal	5,485.36	5,500.00	-14.64	5,007.07	478.29

Pine Mountain Lake Association

Administration Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance		Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
7,460.90	4,100.00	3,360.90	3,606.09	3,854.81	Total Utilities	43,447.65	40,200.00	3,247.65	45,431.43	-1,983.78
					Other Indirect Costs					
6,523.45	5,544.00	979.45	-5,544.47	978.98	Insurance	61,354.13	55,440.00	5,914.13	43,502.48	17,851.65
					Election Expense	22,281.98	28,000.00	-5,718.02	18,289.73	3,992.25
60.00	100.00	-40.00		60.00	Member Relations	160.00	500.00	-340.00		160.00
570.00		570.00	908.00	-338.00	Member Communications	5,816.60	35,000.00	-29,183.40	12,473.75	-6,657.15
					(Gain)/Loss on Sale of Assets				-186.48	186.48
					Inc Tax Expense - Operating	-4,703.26	850.00	-5,553.26	509.02	-5,212.28
3,708.85		3,708.85	4,538.17	-829.32	Property Tax Expense	31,599.81	16,955.00	14,644.81	31,489.65	110.16
0.01		0.01		0.01	Cash Over/Under	5.35		5.35	0.58	4.77
10,862.31	5,644.00	5,218.31	9,159.76	1,702.55	Total Other Indirect Costs	116,514.61	136,745.00	-20,230.39	106,078.73	10,435.88
18,323.21	9,744.00	8,579.21	12,765.85	5,557.36	Total Indirect Costs	159,962.26	176,945.00	-16,982.74	151,510.16	8,452.10
185,691.11	121,554.78	64,136.33	106,065.20	79,625.91	Net Operating (Inc)/Exp	1,411,086.37	1,378,239.92	32,846.45	987,579.42	423,506.95

Pine Mountain Lake Association

Country Club Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
					Sales					
78,214.87	84,000.00	-5,785.13	67,222.03	10,992.84	Sales - Food	897,592.28	833,162.10	64,430.18	790,559.77	107,032.51
3,653.50	10,000.00	-6,346.50	3,070.53	582.97	Sales - Banquets	47,597.34	97,575.00	-49,977.66	17,757.58	29,839.76
36,635.48	24,000.00	12,635.48	28,804.79	7,830.69	Sales - Beverages	409,498.29	395,464.64	14,033.65	300,837.89	108,660.40
118,503.85	118,000.00	503.85	99,097.35	19,406.50	Total Sales	1,354,687.91	1,326,201.75	28,486.16	1,109,155.24	245,532.67
					Other Revenue					
111.84	100.00	11.84	189.44	-46.60	PPP Loan Forgiveness	2,336.44	1,000.00	1,336.44	175,403.00	-175,403.00
170.00		170.00		170.00	Other Services	1,303.00	450.00	853.00	1,008.56	1,329.88
					Jukebox Revenue				414.00	889.00
281.84	100.00	181.84	158.44	123.40	Total Other Revenue	3,639.44	1,450.00	2,189.44	176,823.56	-173,184.12
					Cost of Sales					
35,852.85	38,540.00	-2,687.15	40,431.37	-4,578.52	Cost of Sales - Food	389,481.48	385,025.26	4,456.22	322,564.01	66,917.47
10,257.93	7,920.00	2,337.93	11,690.34	-1,432.41	Cost of Sales - Beverages	117,717.70	130,503.33	-12,785.63	97,847.49	19,870.21
43.90	1,500.00	-1,456.10	348.01	-304.11	Product Spoilage	3,065.53	15,000.00	-11,934.47	3,886.20	-820.67
1,909.50	1,000.00	909.50	335.00	1,574.50	Cost of Sales- Employee Meals	7,773.00	10,000.00	-2,227.00	5,262.53	2,510.47
48,064.18	48,960.00	-895.82	52,804.72	-4,740.54	Total Cost of Sales	518,037.71	540,528.59	-22,490.88	429,560.23	88,477.48
70,439.67	69,040.00	1,399.67	46,292.63	24,147.04	Gross Margin	836,650.20	785,673.15	50,977.05	679,595.01	157,055.19
0.46	0.44	0.03	0.58	-0.12	COS as percent of sales - Food	0.42	0.44	-0.02	0.41	0.01
0.28	0.33	-0.05	0.41	-0.13	COS as percent of sales - Beverages	0.29	0.33	-0.04	0.33	-0.04
					Personnel Costs					
63,515.36	73,493.87	-9,978.51	54,075.56	9,439.80	Wages	732,011.20	787,829.02	-55,817.82	607,382.28	124,628.92
	-673.00	673.00	-300.00	300.00	Supervision Wages	-6,057.00	-6,730.00	673.00	-3,000.00	-3,057.00
1,617.51	900.00	717.51	2,746.81	-1,129.30	Overtime	26,981.10	5,850.00	21,131.10	24,340.49	2,640.61
5,323.11	5,804.53	-481.42	5,077.64	245.47	Payroll Taxes	74,208.56	71,737.25	2,471.31	60,066.96	14,141.60

Pine Mountain Lake Association

Country Club Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
2,644.66	3,838.12	-1,193.46	2,935.90	-291.24	Workers Compensation Ins.	31,166.79	41,011.97	-9,845.18	32,513.13	-1,346.34
8,943.90	15,912.00	-6,968.10		8,943.90	Health/Dental/Vision/Life Ins.	86,793.05	159,120.00	-72,326.95	80,841.95	5,951.10
679.22	1,000.68	-321.46	981.14	-301.92	Pension/401k Match	10,708.18	10,720.67	-12.49	9,682.43	1,025.75
	100.00	-100.00			Employee Relations	479.28	1,000.00	-520.72	1,844.81	-1,365.53
63.90		63.90		63.90	Other Personnel Costs	373.90	500.00	-126.10	296.00	77.90
82,787.66	100,376.21	-17,588.55	65,517.05	17,270.61	Total Personnel Costs	956,665.06	1,071,038.91	-114,373.85	813,968.05	142,697.01
3,448.68	1,000.00	2,448.68	1,179.23	2,269.45	Material, Supplies & Svcs	15,592.65	11,200.00	4,392.65	9,860.39	5,732.26
619.26	100.00	519.26	113.66	505.60	Uniforms	10,751.13	1,000.00	9,751.13	1,130.43	9,620.70
368.04	450.00	-81.96	513.04	-145.00	Entertainment	5,449.44	4,500.00	949.44	4,576.80	872.64
39.09	3,200.00	-3,160.91	42.04	-2.95	Internet & Website Expense	6,486.45	32,000.00	-25,513.55	4,500.69	1,985.76
2,418.28	1,000.00	1,418.28	1,208.15	1,210.13	Advertising & Promotion	25,561.05	11,000.00	14,561.05	7,462.28	18,098.77
5,014.76	4,500.00	514.76	5,118.12	-103.36	Outside Services	53,853.98	45,000.00	8,853.98	39,694.52	14,159.46
	530.00	-630.00	418.22	-418.22	Janitorial	3,909.06	5,300.00	-1,390.94	2,509.32	1,399.74
2,791.82	1,200.00	1,591.82	1,563.16	-1,563.16	Equipment Rentals	18,216.89	17,650.00	566.89	16,145.56	2,071.33
465.92	300.00	165.92	3,007.57	-2,157.57	Laundry	41,555.46	52,200.00	-10,644.54	49,766.00	-8,210.54
3,056.58	200.00	2,856.58	156.13	309.79	Supplies	3,776.22	3,000.00	776.22	1,760.70	2,015.52
			25.61	3,030.97	Office Supplies	752.31	2,000.00	-1,247.69	391.08	361.23
					Computer Software & Supplies	61.87		61.87		61.87
75.95	2,360.00	-2,284.05	3,388.69	-3,312.74	Gas & Oil	28,785.85	26,524.03	2,261.82	25,895.12	2,890.73
20.95	500.00	-479.05		20.95	Credit Card Fees	4,332.85	11,000.00	-6,667.15	214.60	4,118.25
	1,200.00	-1,200.00			Travel, Training, Seminars	6,351.79	4,430.19	1,921.60	4,673.43	1,678.36
	50.00	-50.00	450.00	-450.00	Licenses & Permits		1,550.00	-1,550.00	1,850.00	-1,850.00
					Dues & Subscriptions					
18,319.33	21,590.00	-3,270.67	17,183.62	1,135.71	Total Mat., Supplies & Svcs	225,437.00	228,354.22	-2,917.22	170,430.92	55,006.08
6,538.07	6,023.70	514.37	4,541.48	1,996.59	Utilities	58,948.08	63,242.10	-4,294.02	46,961.25	11,986.83
749.55	1,253.00	-503.45	2,209.33	-1,459.78	Gas & Electric	11,503.48	12,533.00	-1,029.52	12,139.30	-635.82
2,659.76	3,716.80	-1,057.04		2,659.76	Telephone	24,384.80	36,515.20	-12,130.40	21,773.46	2,611.34
1,025.46	1,042.90	-17.44		1,025.46	Water & Sewer	10,028.25	10,135.60	-107.35	7,376.53	2,651.72
					Disposal					

Pine Mountain Lake Association

Country Club Combined Operating Results

For the Period from October 3, 2022 to October 30, 2022

<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
10,972.64	12,036.40	-1,063.56	6,750.81	4,222.03	Total Utilities	104,864.61	122,425.90	-17,561.29	88,250.54	16,614.07
					Other Indirect Costs					
4,575.65	4,872.00	-296.35	4,871.75	-296.10	Insurance	48,354.64	48,720.00	-365.36	35,880.18	12,474.46
625.00	1,000.00	-375.00	2,518.49	-1,883.49	Member Relations	26,075.35	13,000.00	13,075.35	18,197.92	7,877.43
					Property Tax Expense	30.72		30.72		30.72
-636.99		-636.99	-487.68	-149.31	Cash Short/Over	-862.58		-862.58	-1,234.13	371.55
4,563.66	5,872.00	-1,308.34	6,902.56	-2,338.90	Total Other Indirect Costs	73,598.13	61,720.00	11,878.13	52,843.97	20,754.16
15,536.50	17,908.40	-2,371.90	13,653.37	1,883.13	Total Indirect Costs	178,462.74	184,145.90	-5,683.16	141,094.51	37,368.23
116,643.49	139,874.61	-23,231.12	96,354.04	20,289.45	Total Expense	1,360,564.80	1,483,539.03	-122,974.23	1,125,493.48	235,071.32
45,921.98	70,734.61	-24,812.63	49,902.97	-3,980.99	Net Operating (Inc)/Exp	520,275.16	696,415.88	-176,140.72	269,074.91	251,200.25

Pine Mountain Lake Association

Snack Shack Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Sales	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
8,584.53	4,500.00	4,084.53	4,159.92	4,424.61	Sales - Food	80,950.45	63,900.00	17,050.45	63,781.91	17,168.54
8,584.53	4,500.00	4,084.53	4,159.92	4,424.61	Total Sales	80,950.45	63,900.00	17,050.45	63,781.91	17,168.54
					Other Revenue					
					PPP Loan Forgiveness				5,929.00	-5,929.00
					Total Other Revenue				5,929.00	-5,929.00
					Cost of Sales					
3,685.94	1,710.00	1,975.94	1,689.77	2,016.17	Cost of Sales - Food	27,675.72	24,012.00	3,663.72	21,676.79	5,998.93
	30.00	-30.00			Product Spoilage	105.18	300.00	-194.82	212.05	-106.87
3,685.94	1,740.00	1,945.94	1,669.77	2,016.17	Total Cost of Sales	27,780.90	24,312.00	3,468.90	21,888.84	5,892.06
4,898.59	2,760.00	2,138.59	2,490.15	2,408.44	Gross Margin - Total	53,169.55	39,588.00	13,581.55	41,893.07	11,276.48
0.43	0.39	0.04	0.40	0.03	COS percent of sales - Total	0.34	0.38	-0.04	0.34	0.00
					Personnel Costs					
4,544.52	3,767.40	777.12	3,388.50	1,156.02	Wages	43,091.13	39,865.98	3,225.15	28,693.41	14,397.72
	673.00	-673.00	300.00	-300.00	Supervision Wages	6,057.00	6,730.00	-673.00	3,000.00	3,057.00
6.64		6.64	15.08	-8.44	Overtime	342.05	624.00	-281.95	150.77	191.28
348.13	288.21	59.92	384.60	-36.47	Payroll Taxes	5,049.15	4,077.48	971.67	3,733.48	1,315.67
180.57	195.15	-14.58	176.04	4.53	Workers Compensation Ins.	1,660.88	2,086.65	-425.77	1,522.80	138.08
59.86		59.86	47.99	11.87	Pension/401k Match	556.22		556.22	511.38	44.84
	113.02	-113.02			Employee Relations		1,214.70	-1,214.70	31.00	-31.00
					Other Personnel Costs					
5,139.72	5,036.78	102.94	4,312.21	827.51	Total Personnel Costs	56,756.43	54,598.81	2,157.62	37,642.84	19,113.59
					Material, Supplies & Svcs					

Pine Mountain Lake Association

Snack Shack Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
506.94	125.00	381.94	393.00	113.94	Uniforms	2,105.04	1,325.00	780.04	27.11	-27.11
					Outside Services				1,572.00	533.04
			68.05	-68.05	Janitorial	299.73	400.00	-100.27	261.21	38.52
			489.82	-489.82	Laundry	-19.05		-19.05	723.56	-742.61
546.65	400.00	146.65	458.34	88.31	Supplies	6,049.48	3,800.00	2,249.48	3,481.43	2,568.05
					Gas & Oil	4.93	60.00	-55.07		4.93
					Travel, Training, Seminars		120.00	-120.00		
					Licenses & Permits	50.00	300.00	-250.00		50.00
1,053.59	525.00	528.59	1,409.21	-355.62	Total Mat, Supplies & Svcs	8,490.13	6,005.00	2,485.13	6,065.31	2,424.82
422.36	340.00	82.36	359.79	62.57	Utilities	4,647.98	3,400.00	1,247.98	3,623.16	1,024.82
					Gas & Electric					
	380.00	-380.00	463.97	-463.97	Telephone	4,359.79	3,800.00	559.79	3,995.87	363.92
30.00	40.00	-10.00		30.00	Water & Sewer	300.00	400.00	-100.00	270.00	30.00
452.36	760.00	-307.64	823.76	-371.40	Total Utilities	9,307.77	7,600.00	1,707.77	7,889.03	1,418.74
238.98	267.00	-28.02	266.66	-27.68	Other Indirect Costs					
					Insurance	2,674.77	2,670.00	4.77	2,443.71	231.06
238.98	267.00	-28.02	266.66	-27.68	Total Other Indirect Costs	2,674.77	2,670.00	4.77	2,443.71	231.06
691.34	1,027.00	-335.66	1,090.42	-399.08	Total Indirect Costs	11,982.54	10,270.00	1,712.54	10,332.74	1,649.80
6,884.65	6,588.78	295.87	6,811.84	72.81	Total Expense	77,229.10	70,873.81	6,355.29	54,040.89	23,188.21
1,986.06	3,828.78	-1,842.72	4,321.69	-2,335.63	Net Operating (Inc)/Exp	24,059.55	31,285.81	-7,226.26	6,218.82	17,840.73

Pine Mountain Lake Association

Stables Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
170.16	200.00	-29.84	118.58	51.58	Automotive	466.67		466.67		466.67
7,205.37	2,000.00	5,205.37	3,010.61	4,194.76	Janitorial	1,351.94	3,400.00	-2,048.06	1,572.81	-220.87
	200.00	-200.00	27.34	-27.34	Supplies	53,705.61	42,768.00	10,937.61	38,275.99	15,429.62
					Office Supplies	381.42	1,150.00	-768.58	366.28	15.14
59.97	170.00	-110.03	81.98	-22.01	Computer Software & Supplies	1,933.07	1,675.00	258.07	179.10	-179.10
					Gas & Oil				1,372.09	560.98
					Repairs & Maint. - Buildings				8,257.89	-8,257.89
	250.00	-250.00			Repairs & Maint. - Vehicles	1,766.99	1,750.00	-1,750.00	240.13	-240.13
182.40	120.00	62.40	115.20	67.20	Credit Card Fees	3,419.18	2,790.00	-1,023.01	2,124.50	-357.51
1,427.98		1,427.98		1,427.98	Travel, Training, Seminars	177.00	3,400.00	19.18	3,303.10	116.08
					Licenses & Permits	875.00	1,300.00	-1,123.00	663.00	-486.00
					Dues & Subscriptions		500.00	375.00	539.12	335.88
10,394.75	4,065.00	6,329.75	10,442.65	-47.90	Total Mat., Supplies & Svcs	85,194.15	95,836.00	-10,641.85	87,393.65	-2,193.50
635.96	682.00	-46.04	651.56	-15.60	Utilities	7,617.90	5,382.00	2,235.90	5,190.63	2,427.27
33.99	300.00	-266.01	660.14	-626.15	Gas & Electric	7,099.57	5,600.00	1,499.57	5,504.50	1,595.07
349.80	450.00	-100.20		349.80	Telephone	3,383.84	4,600.00	-1,216.16	2,917.67	466.17
305.29	275.00	30.29	128.70	176.59	Water & Sewer	4,562.92	2,750.00	1,812.92	2,988.80	1,574.12
					Disposal					
1,325.04	1,707.00	-381.96	1,440.40	-115.36	Total Utilities	22,664.23	18,332.00	4,332.23	16,601.60	6,062.63
1,927.88	1,200.00	727.88	1,073.41	854.47	Other Indirect Costs	13,465.58	12,000.00	1,465.58	8,156.25	5,309.33
					Insurance	-2,331.00		-2,331.00		-2,331.00
					(Gain)/Loss on Sale of Assets	-2.00		-2.00	-1.00	-1.00
					Cash Short/Over					
1,927.88	1,200.00	727.88	1,073.41	854.47	Total Other Indirect Costs	11,132.58	12,000.00	-867.42	8,155.25	2,977.33
3,252.92	2,907.00	345.92	2,513.81	739.11	Total Indirect Costs	33,796.81	30,332.00	3,464.81	24,756.85	9,039.96

Pine Mountain Lake Association

Stables Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
36,756.00	27,913.60	8,842.40	28,445.00	8,311.00	Total Expense	372,294.41	363,145.57	9,148.84	330,711.03	41,583.38
25,963.34	20,307.60	5,655.74	27,112.11	-1,148.77	Net Operating (Inc)/Exp	261,591.83	252,687.57	8,904.26	183,032.98	78,558.85

Pine Mountain Lake Association
Lake & Marina Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>	<u>Sales</u>	<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
					Sales - Food					
2,859.51	1,000.00	1,859.51	660.83	2,198.68	Sales - Merchandise	180,126.59	187,890.00	-7,763.41	183,644.49	-3,517.90
273.00	500.00	-227.00	-155.38	428.38	Sales - Gas	59,071.63	45,000.00	14,071.63	32,826.23	26,245.40
						9,752.87	8,195.66	1,557.21	8,103.69	1,649.18
3,132.51	1,500.00	1,632.51	505.45	2,627.06	Total Sales	248,951.09	241,085.66	7,865.43	224,574.41	24,376.68
					Other Revenue					
					PPP Loan Forgiveness					
250.00	500.00	-250.00		250.00	Lake Lodge Rental	5,242.00	5,000.00	242.00	39,965.00	-39,965.00
-111.68	100.00	-211.68	-24.44	-87.24	Fishing License Revenue	236.72	757.14	-520.42	920.00	4,322.00
5,006.00	1,050.00	3,956.00	2,800.00	2,206.00	Boat Rentals	107,670.06	135,886.00	-28,215.94	328.76	-92.04
354.55	250.00	104.55	88.00	286.55	Registration Fees	72,650.89	70,245.00	2,405.89	145,668.23	-37,998.17
120.00		120.00		120.00	Docking Fees	96,821.00	95,807.00	1,014.00	70,074.00	2,576.89
9,282.00	15,100.00	-5,818.00	7,230.00	2,052.00	Vehicle Access Fees	146,679.75	151,000.00	-4,320.25	94,935.50	1,885.50
					Amenity Entrance Fees	14,517.00	15,150.00	-633.00	143,667.50	3,012.25
									14,750.00	-233.00
14,900.87	17,000.00	-2,099.13	10,093.56	4,807.31	Total Other Revenue	443,817.42	473,845.14	-30,027.72	510,308.99	-66,491.57
					Cost of Sales					
-567.40		-567.40	-467.57	-99.83	Cost of Sales - Food	67,433.89	75,156.00	-7,722.11	74,629.13	-7,195.24
3,902.44	450.00	3,452.44	3,160.13	742.31	Cost of Sales - Merchandise	44,854.70	20,250.00	24,604.70	12,979.26	31,875.44
342.68	400.00	-57.32	135.45	207.23	Cost of Sales - Gas	6,020.13	6,556.53	-536.40	4,269.75	1,750.38
			1,349.28	-1,349.28	Product Spoilage	170.60		170.60	1,349.28	-1,178.68
					Cost of Sales- Employee Meals	6,541.84	6,200.00	341.84	6,249.91	291.93
3,677.72	850.00	2,827.72	4,177.29	-499.57	Total Cost of Sales	125,021.16	108,162.53	16,858.63	99,477.33	25,543.83
					Gross Margin - Food	112,692.70	112,734.00	-41.30	109,015.36	3,677.34
-1,042.93	550.00	-1,592.93	-2,499.30	1,456.37	Gross Margin - Merchandise	14,216.93	24,750.00	-10,533.07	19,846.97	-5,630.04
-69.68	100.00	-169.68	-290.83	221.15	Gross Margin - Gas	3,732.74	1,639.13	2,093.61	3,833.94	-101.20
-545.21	650.00	-1,195.21	-3,671.84	3,126.63	Gross Margin - Total	123,929.93	132,923.13	-8,993.20	125,097.08	-1,167.15

Pine Mountain Lake Association
Lake & Marina Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
1.17	0.57	0.61	8.26	-7.09	COS as percent of sales	0.50	0.45	0.05	0.44	0.06
Personnel Costs										
25,527.35	14,924.56	10,602.79	23,754.09	1,773.26	Wages	288,469.34	253,511.76	34,957.58	258,017.02	30,452.32
1,677.23		1,677.23	1,579.50	97.73	Overtime	25,213.15	9,181.18	16,031.97	25,720.97	-507.82
2,317.87	1,141.73	1,176.14	2,269.10	48.77	Payroll Taxes	36,686.84	24,506.01	12,190.83	34,785.70	1,911.14
1,055.80	646.23	409.57	1,066.11	-10.31	Workers Compensation Ins.	11,191.71	11,242.62	-50.91	11,704.78	-513.07
1,204.65	1,224.00	-19.35		1,204.65	Health/Dental/Vision/Life Ins.	8,599.83	12,240.00	-3,640.17	1,993.26	6,606.57
					Pension/401k Match	26.40		26.40	17.76	8.64
791.58		791.58		791.58	Employee Relations	3,475.33	9,000.00	-5,524.67	5,652.89	-2,177.56
					Other Personnel Costs	660.00	3,600.00	-2,940.00	1,563.00	-903.00
32,574.48	17,936.52	14,637.96	25,668.80	3,905.68	Total Personnel Costs	374,332.60	323,281.57	51,051.03	339,455.38	34,877.22
Material, Supplies & Svcs										
					Uniforms	741.88	3,500.00	-2,758.12	3,249.42	-2,507.54
					Entertainment	23,752.20	24,387.63	-635.43	24,437.63	-685.43
386.62	400.00	-13.38	386.62		Internet & Website Expense	3,866.20	4,000.00	-133.80	4,328.67	-462.47
4,999.90	30,000.00	-25,000.10	6,781.38	-1,781.48	Outside Services	136,958.96	172,946.00	-35,987.04	147,231.59	-10,272.63
8.96		8.96		8.96	Automotive	8.96		8.96		8.96
					Fish Planting	9,798.05	11,225.00	-1,426.95	10,843.55	-1,045.50
4,704.60	1,500.00	3,204.60	3,145.41	1,559.19	Janitorial	40,244.90	23,700.00	16,544.90	19,663.80	20,581.10
	115.00	-115.00			Equipment Rentals	238.23	1,150.00	-911.77	239.12	-0.89
31.98	150.00	-118.02	13.63	18.35	Laundry	1,494.27	1,465.00	29.27	1,049.14	445.13
86.89	500.00	-413.11	2,089.68	-2,002.79	Supplies	34,955.29	31,200.00	3,755.29	29,768.12	5,187.17
176.88	100.00	76.88		176.88	Office Supplies	1,322.09	1,000.00	322.09	1,905.77	-583.68
					Computer Software & Supplies	82.15	400.00	-317.85	624.83	-542.68
507.42		507.42	279.23	228.19	Gas & Oil	9,282.49	4,700.00	4,582.49	5,426.73	3,855.76
					Repairs & Maint. - Equipment	14,642.02	6,000.00	8,642.02	90.42	14,551.60
					Repairs & Maint. - Vehicles	245.59		245.59		245.59
99.90	277.50	-177.60	792.38	-692.48	Credit Card Fees	7,878.07	10,723.96	-2,845.89	10,292.53	-2,414.46
					Travel, Training, Seminars	117.75	500.00	-382.25	131.76	-14.01
3,247.58	5,300.00	-2,052.42	2,969.42	278.16	Licenses & Permits	29,938.61	53,000.00	-23,061.39	30,249.20	-310.59

Pine Mountain Lake Association
Lake & Marina Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
					Dues & Subscriptions		400.00	-400.00	89.94	-89.94
					Postage and Freight Expense					
14,250.73	38,342.50	-24,091.77	16,457.75	-2,207.02	Total Mat., Supplies & Svcs	315,567.71	350,297.59	-34,729.88	289,622.22	25,945.49
					Utilities					
2,282.82	650.00	1,632.82	1,545.99	736.83	Gas & Electric	29,542.53	32,980.00	-3,437.47	24,352.22	5,190.31
801.48	1,800.00	-998.52	2,759.71	-1,958.23	Telephone	15,639.92	17,700.00	-2,060.08	17,148.30	-1,508.38
1,329.14	2,000.00	-670.86		1,329.14	Water & Sewer	12,110.24	16,500.00	-4,389.76	11,407.73	702.51
1,662.62	3,000.00	-1,337.38	979.43	683.19	Disposal	27,004.74	44,000.00	-16,995.26	37,308.11	-10,303.37
6,076.06	7,450.00	-1,373.94	5,285.13	790.93	Total Utilities	84,297.43	111,180.00	-26,882.57	90,216.36	-5,918.93
					Other Indirect Costs					
6,402.60	5,224.00	1,178.60	5,224.05	1,178.55	Insurance	57,448.38	52,240.00	5,208.38	48,230.25	9,218.13
					Landscaping	135.97		135.97		135.97
					Property Tax Expense	584.49		584.49	457.92	126.57
-1.33		-1.33	-14.07	12.74	Cash Short/Over	216.66		216.66	87.32	129.34
6,401.27	5,224.00	1,177.27	5,209.98	1,191.29	Total Other Indirect Costs	58,385.50	52,240.00	6,145.50	48,775.49	9,610.01
12,477.33	12,674.00	-196.67	10,495.11	1,982.22	Total Indirect Costs	142,682.93	163,420.00	-20,737.07	138,991.85	3,691.08
59,302.54	68,953.02	-9,650.48	55,621.66	3,680.88	Total Expense	832,583.24	836,999.16	-4,415.92	768,069.45	64,513.79
44,946.88	51,303.02	-6,356.14	49,199.94	-4,253.06	Net Operating (Inc)/Exp	264,835.89	230,230.89	34,605.00	132,663.38	132,172.51

Pine Mountain Lake Association

Golf Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
					Sales					
9,820.56	10,500.00	-679.44	7,743.81	2,076.75	Sales - Merchandise	145,348.58	114,400.00	30,948.58	119,076.10	26,332.48
-1,018.09	-1,575.00	556.91	-833.24	-184.85	Member Discounts Allowed	-11,813.67	-17,010.00	5,196.33	-13,394.78	1,581.11
8,802.47	8,925.00	-122.53	6,910.57	1,891.90	Total Sales	133,534.91	97,390.00	36,144.91	105,621.32	27,913.59
					Other Revenue					
12,083.00	14,600.00	-2,517.00	10,162.00	1,921.00	Property Owner Green Fees	113,717.50	140,700.00	-26,982.50	144,230.00	-30,512.50
19,076.00	14,800.00	4,276.00	14,306.00	4,770.00	Non-Property Owner Green Fees	242,063.13	172,000.00	70,063.13	239,972.05	2,091.08
10,645.00	10,585.00	60.00	7,580.00	3,065.00	Annual Member Green Fees	106,296.00	105,850.00	446.00	108,410.00	-2,114.00
					PPP Loan Forgiveness				55,240.00	-55,240.00
5,384.00	5,150.00	234.00	3,596.00	1,788.00	Annual Member Cart Fees	53,169.15	51,500.00	1,669.15	51,064.78	2,104.37
3,498.83	1,000.00	2,498.83	1,529.88	1,968.95	Tournaments	24,557.83	16,500.00	8,057.83	11,185.12	13,372.71
6,153.00	5,300.00	853.00	5,201.00	952.00	Property Owner Cart Fees	65,397.60	81,400.00	-16,002.40	78,248.00	-12,850.40
8,974.00	6,700.00	2,274.00	6,249.00	2,725.00	Non-Property Owner Cart Fees	105,655.88	69,600.00	36,055.88	97,346.95	8,308.93
2,058.00	1,550.00	508.00	1,254.00	804.00	Driving Range Fees	20,314.00	17,050.00	3,264.00	17,417.00	2,897.00
680.00	700.00	-20.00	504.00	176.00	Club Rentals	8,443.50	4,800.00	3,643.50	6,854.50	1,589.00
			2.03	-2.03	Club Storage	16,436.14	18,200.00	-1,763.86	18,112.53	-1,676.39
			-8.77	8.77	Locker Rental	7,149.00	8,200.00	-1,051.00	8,161.93	-1,012.93
68,551.83	60,385.00	8,166.83	50,375.14	18,176.69	Total Other Revenue	763,199.73	685,800.00	77,399.73	836,242.86	-73,043.13
					Cost of Sales					
6,752.89	6,158.25	594.64	5,868.65	884.24	Cost of Sales - Merchandise	96,821.86	67,199.10	29,622.76	71,771.40	25,050.46
6,752.89	6,158.25	594.64	5,868.65	884.24	Total Cost of Sales	96,821.86	67,199.10	29,622.76	71,771.40	25,050.46
2,049.58	2,766.75	-717.17	1,041.92	1,007.66	Gross Margin - Total	36,713.05	30,190.90	6,522.15	33,849.92	2,863.13
0.77	0.69	0.08	0.85	-0.08	COS percent of sales - Total	0.73	0.69	0.04	0.63	0.05
					Personnel Costs					
24,246.45	28,910.58	-4,664.13	20,669.80	3,576.65	Wages	258,906.24	283,207.73	-24,301.49	232,904.85	26,001.39

Pine Mountain Lake Association

Golf Operating Results

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Current Period	Budget Current Period	Month-Budget Variance	Current Period Prior Year	Current-Prior Month Variance		Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
-22.20		-22.20		-22.20	Overtime	419.50	384.00	35.50	380.85	38.65
1,997.83	2,211.66	-213.83	1,797.66	200.17	Payroll Taxes	25,800.56	26,748.77	-948.21	22,850.07	2,950.49
1,110.64	1,497.57	-386.93	1,106.65	3.99	Workers Compensation Ins.	11,591.55	14,683.45	-3,091.90	12,538.37	-946.82
3,644.25	4,896.00	-1,251.75	-180.00	3,824.25	Health/Dental/Vision/Life Ins.	37,077.00	48,360.00	-11,883.00	35,574.79	1,502.21
574.27	867.32	-293.05	447.45	126.82	Pension/401k Match	6,076.79	8,507.75	-2,430.96	4,994.72	1,082.07
	100.00	-100.00			Employee Relations		500.00	-500.00	261.75	-261.75
					Other Personnel Costs	161.40	300.00	-138.60	124.00	37.40
31,551.24	38,483.12	-6,931.88	23,841.56	7,709.68	Total Personnel Costs	340,033.04	383,291.70	-43,258.66	309,629.40	30,403.64
					Material, Supplies & Svcs					
	100.00	-100.00			Uniforms	426.50	900.00	-473.50	1,354.14	-927.64
89.31	90.00	-0.69	89.31		Entertainment	865.42	900.00	-34.58	889.27	-23.85
	120.00	-120.00			Internet & Website Expense	395.90	1,200.00	-804.10	770.39	-374.49
26.01	500.00	-473.99		26.01	Advertising & Promotion	5,098.34	6,000.00	-901.66	4,455.89	642.45
1,046.74	330.00	716.74	833.22	213.52	Outside Services	7,999.12	3,300.00	4,699.12	3,892.02	4,107.10
					Automotive				154.33	-154.33
1,359.51	1,750.00	-390.49	1,769.56	-410.05	Janitorial	17,460.18	17,500.00	-39.82	17,753.66	-293.48
276.69	500.00	-223.31	365.66	-88.97	Supplies	9,120.10	8,000.00	1,120.10	5,945.83	3,174.27
25.16	50.00	-24.84	81.39	-56.23	Office Supplies	1,012.66	800.00	212.66	586.95	425.71
	25.00	-25.00	7.50	-7.50	Computer Software & Supplies		250.00	-250.00	45.04	-45.04
31.35	10.00	21.35	29.23	2.12	Gas & Oil	386.88	100.00	286.88	209.13	177.75
					Repairs & Maint. - Equipment	93.00		93.00		93.00
491.18	50.00	441.18		491.18	Repairs & Maint. - Vehicles	844.70	500.00	344.70	-298.45	1,143.15
54.95	800.00	-745.05	1,527.59	-1,472.64	Credit Card Fees	13,834.30	10,350.00	3,484.30	13,790.73	43.57
			580.26	-580.26	Travel, Training, Seminars	870.00	900.00	-30.00	1,005.26	-135.26
					Licenses & Permits	92.25		92.25		92.25
					Dues & Subscriptions	863.67	1,300.00	-436.33	773.00	90.67
					Postage and Freight Expense	171.37		171.37	72.60	98.77
3,400.90	4,325.00	-924.10	5,283.72	-1,882.82	Total Mat, Supplies & Svcs	59,534.39	52,000.00	7,534.39	51,399.79	8,134.60
					Utilities					

Pine Mountain Lake Association

Golf Operating Results

For the Period from October 3, 2022 to October 30, 2022

<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
3,068.27	2,334.00	734.27	2,320.07	748.20	Gas & Electric	29,731.56	23,340.00	6,391.56	25,599.43	4,132.13
656.71	920.00	-263.29	1,618.77	-962.06	Telephone	12,216.40	9,200.00	3,016.40	9,262.22	2,954.18
850.24	550.00	300.24		850.24	Water & Sewer	7,783.85	5,500.00	2,283.85	6,955.10	828.75
4,575.22	3,804.00	771.22	3,938.84	636.38	Total Utilities	49,731.81	38,040.00	11,691.81	41,816.75	7,915.06
					Other Indirect Costs					
4,309.38	4,297.00	12.38	4,296.70	12.68	Insurance	43,482.00	42,970.00	512.00	31,589.92	11,892.08
					Member Relations	1,107.18	700.00	407.18	527.61	579.57
					Property Tax Expense	25.60		25.60		25.60
-15.27		-15.27	-0.41	-14.86	Cash Short/Over	-247.90		-247.90	43.09	-290.99
4,294.11	4,297.00	-2.89	4,296.29	-2.18	Total Other Indirect Costs	44,366.88	43,670.00	696.88	32,160.62	12,206.26
8,869.33	8,101.00	768.33	8,235.13	634.20	Total Indirect Costs	94,098.69	81,710.00	12,388.69	73,977.37	20,121.32
43,821.47	50,909.12	-7,087.65	37,360.41	6,461.06	Total Expense	493,666.12	517,001.70	-23,335.58	435,006.56	58,659.56
-26,779.94	-12,242.63	-14,537.31	-14,056.65	-12,723.29	Net Operating (Inc)/Exp	-306,246.66	-198,989.20	-107,257.46	-435,086.22	128,839.56

Pine Mountain Lake Association

Recreation Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Other Revenue	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
195.00	100.00	95.00	125.00	70.00	PPP Loan Forgiveness	4,084.00	4,095.00	-11.00	7,508.00	-7,508.00
					Shooting Range Fees				3,871.00	213.00
					Swimming Lessons		2,225.00	-2,225.00	2,200.00	-2,200.00
233.00	100.00	133.00	409.00	-176.00	Tennis & Pickleball Fees	13,864.00	14,156.00	-292.00	14,052.00	-188.00
9,282.00	15,100.00	-5,818.00	7,230.00	2,052.00	Vehicle Access Fees	148,679.75	151,000.00	-4,320.25	143,667.50	3,012.25
257.34	250.00	7.34	30.77	226.57	Vending Revenue	6,751.00	6,150.00	601.00	6,716.48	34.52
9,967.34	15,550.00	-5,582.66	7,794.77	2,172.57	Total Other Revenue	171,378.75	177,626.00	-6,247.25	178,014.98	-6,636.23
					Cost of Sales					
					Gross Margin					
					COS as percent of sales					
					Personnel Costs					
6,685.22	11,776.00	-5,090.78	9,060.85	-2,375.63	Wages	67,481.60	87,716.00	-20,234.40	64,908.31	2,573.29
150.00		150.00		150.00	Overtime	313.76	1,056.00	-742.24	921.13	-607.37
517.87	913.18	-395.31	947.02	-429.15	Payroll Taxes	8,498.44	10,516.74	-2,018.30	8,609.37	-110.93
249.10	573.39	-324.29	390.52	-141.42	Workers Compensation Ins.	2,500.14	4,270.24	-1,770.10	2,809.17	-309.03
	1,000.00	-1,000.00			Employee Relations	545.55	1,600.00	-1,054.45	164.85	380.70
					Other Personnel Costs	329.00	775.00	-446.00	722.00	-393.00
7,602.19	14,262.57	-6,660.38	10,398.39	-2,796.20	Total Personnel Costs	79,668.49	105,933.98	-26,265.49	78,134.83	1,533.66
					Material, Supplies & Svcs					
			170.91	-170.91	Uniforms	997.25	1,200.00	-202.75	1,397.95	-400.70
66.16	72.00	-5.84	66.16		Internet & Website Expense	661.60	720.00	-58.40	661.60	
127.66	300.00	-172.34	119.54	8.12	Janitorial	3,059.08	4,000.00	-940.92	2,629.57	429.51

Pine Mountain Lake Association

Recreation Operating Results

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
	65.00	-65.00			Laundry	18,987.19	390.00	-390.00		
98.19	2,000.00	-1,901.81	3,575.01	-3,476.82	Supplies	90.07	24,800.00	-5,812.81	20,108.99	-1,121.80
					Office Supplies	554.42	500.00	-409.93	632.91	-542.84
27.36	30.00	-2.64	1.14	26.22	Credit Card Fees	587.50	510.00	44.42	507.31	47.11
					Travel, Training, Seminars				375.00	-375.00
					Licenses & Permits			587.50		587.50
			65.00	-65.00	Dues & Subscriptions				390.00	-390.00
319.37	2,467.00	-2,147.63	3,997.76	-3,678.39	Total Mat., Supplies & Svcs	24,937.11	32,120.00	-7,182.89	26,703.33	-1,766.22
					Utilities					
1,872.55	1,200.00	672.55	1,531.90	340.65	Gas & Electric	10,733.68	8,750.00	1,983.68	8,654.55	2,079.13
	100.00	-100.00			Telephone	2,265.14	1,000.00	1,265.14	1,605.04	660.10
1,497.09	2,500.00	-1,002.91		1,497.09	Water & Sewer	11,385.57	13,500.00	-2,114.43	10,584.82	800.75
1,142.21	810.00	332.21	740.02	402.19	Disposal	12,489.29	8,605.00	3,884.29	8,140.21	4,349.08
4,511.85	4,610.00	-98.15	2,271.92	2,239.93	Total Utilities	36,873.68	31,855.00	5,018.68	28,984.62	7,889.06
					Other Indirect Costs					
739.88	696.00	43.88	695.76	44.12	Insurance	7,403.83	6,960.00	443.83	6,389.02	1,014.81
739.88	696.00	43.88	695.76	44.12	Total Other Indirect Costs	7,403.83	6,960.00	443.83	6,389.02	1,014.81
5,251.73	5,306.00	-54.27	2,967.68	2,284.05	Total Indirect Costs	44,277.51	38,815.00	5,462.51	35,373.64	8,903.87
13,173.29	22,035.57	-8,862.28	17,363.83	-4,190.54	Total Expense	148,883.11	176,868.98	-27,985.87	140,211.80	8,671.31
3,205.95	6,485.57	-3,279.62	9,569.06	-6,363.11	Net Operating (Inc)/Exp	-22,495.64	-757.02	-21,738.62	-37,803.18	15,307.54

Pine Mountain Lake Association

Safety Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Other Revenue	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
9,282.00	15,100.00	-5,818.00	7,230.00	2,052.00	PPP Loan Forgiveness	147,435.75	151,000.00	-3,564.25	126,186.00	-126,186.00
1,682.00	1,844.00	-162.00	-419.72	2,101.72	Gate Cards	39,504.34	38,127.00	1,377.34	144,827.50	2,608.25
-4,581.63	100.00	-4,681.63	-5,571.98	990.35	Vehicle Access Fees	-2,065.15	1,000.00	-3,065.15	30,299.64	9,204.70
					Campsite Fees				-4,869.64	2,804.49
					Miscellaneous					
6,382.37	17,044.00	-10,661.63	1,238.30	5,144.07	Total Other Revenue	184,874.94	190,127.00	-5,252.06	296,443.50	-111,568.56
39,805.47	48,777.92	-8,972.45	35,110.98	4,694.49	Personnel Costs	382,639.55	535,297.12	-152,657.57	433,337.95	-50,698.40
2,849.06	1,912.53	936.53	3,586.90	-737.84	Wages	32,058.53	24,319.30	7,739.23	26,902.45	5,156.08
3,680.07	3,877.82	-197.75	3,742.61	-62.54	Overtime	37,003.22	50,160.66	-13,157.44	41,798.20	-4,794.98
1,110.58	2,157.39	-1,046.81	1,763.67	-653.09	Payroll Taxes	12,723.46	23,771.48	-11,048.02	19,644.14	-6,920.68
16,204.40	18,360.00	-2,155.60	-680.00	16,864.40	Workers Compensation Ins.	153,485.70	183,600.00	-30,114.30	170,459.88	-16,974.18
11,579.96	7,638.89	3,941.07	4,780.36	6,799.60	Health/Dental/Vision/Life Ins.	63,781.03	84,356.53	-20,575.50	67,301.79	-3,520.76
					Pension/401k Match	386.34	400.00	-13.66	342.56	43.78
					Employee Relations	2,933.42	968.00	1,965.42	870.00	2,063.42
					Other Personnel Costs					
75,349.54	82,724.55	-7,375.01	48,324.52	27,025.02	Total Personnel Costs	685,011.25	902,873.07	-217,861.82	760,656.97	-75,645.72
246.35	235.50	10.85	1,233.87	-987.52	Material, Supplies & Svcs	4,082.10	6,659.46	-2,577.36	5,719.52	-1,637.42
436.16	406.16	30.00	406.16	30.00	Uniforms	4,427.76	4,061.60	366.16	4,811.60	-383.84
					Internet & Website Expense	75.00	75.00		75.00	
481.82	1,243.00	-761.18	446.17	35.65	Advertising & Promotion	5,754.49	12,430.00	-6,675.51	3,996.52	1,757.97
2,359.19	490.00	1,869.19	2,168.60	190.59	Outside Services	4,174.71	4,900.00	-725.29	5,003.78	-829.07
846.68	1,110.00	-263.32	416.50	430.18	Automotive	7,732.96	7,805.00	-72.04	4,987.53	2,765.43
	415.00	-415.00			Janitorial	5,322.04	4,150.00	1,172.04	3,506.90	1,815.14
387.53	485.00	-97.47	93.80	293.73	Supplies	2,689.21	4,850.00	-2,160.79	3,105.22	-416.01
					Office Supplies					

Pine Mountain Lake Association

Safety Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
323.46		323.46		323.46	Computer Software & Supplies	659.90	1,250.00	-590.10	690.00	-30.10
1,086.82	1,415.00	-328.18	1,523.76	-436.94	Gas & Oil	15,129.84	14,900.00	229.84	14,608.85	520.99
					Repairs & Maint. - Other				3,681.00	-3,681.00
236.27	775.00	-538.73	1,400.10	-1,163.83	Credit Card Fees	14,256.02	10,245.00	4,011.02	12,143.01	2,113.01
139.00		139.00	278.00	-139.00	Travel, Training, Seminars	417.00	1,467.00	-1,050.00	695.00	-278.00
					Licenses & Permits	1,005.50	1,375.00	-369.50	899.00	106.50
			510.00	-510.00	Dues & Subscriptions	724.04	724.00	0.04	724.04	
			31.30	-31.30	Postage and Freight Expense				31.30	-31.30
6,543.28	6,574.66	-31.38	8,508.26	-1,964.98	Total Mat., Supplies & Svcs	66,450.57	74,892.06	-8,441.49	64,658.27	1,792.30
					Utilities					
-275.14	1,105.00	-1,380.14	932.16	-1,207.30	Gas & Electric	14,471.24	13,585.00	886.24	13,528.18	943.06
237.40	1,015.00	-777.60	1,484.76	-1,227.36	Telephone	5,811.31	8,640.00	-2,828.69	8,552.09	-2,740.78
1,016.73	1,200.00	-183.27		1,016.73	Water & Sewer	8,541.14	10,820.00	-2,278.86	10,745.20	-2,204.06
74.28	90.00	-15.72		74.28	Disposal	2,872.31	2,950.00	-77.69	2,770.47	101.84
1,053.27	3,410.00	-2,356.73	2,396.92	-1,343.65	Total Utilities	31,696.00	35,995.00	-4,299.00	35,595.94	-3,899.94
					Other Indirect Costs					
1,129.93	876.00	253.93	876.33	253.60	Insurance	9,962.43	8,760.00	1,202.43	9,650.74	311.69
					Property Tax Expense	30.72		30.72		30.72
130.68		130.68		130.68	Cash Short/Over	-444.21		-444.21	-0.40	-443.81
1,260.61	876.00	384.61	876.33	384.28	Total Other Indirect Costs	9,548.94	8,760.00	788.94	9,650.34	-101.40
2,313.88	4,286.00	-1,972.12	3,273.25	-959.37	Total Indirect Costs	41,244.94	44,755.00	-3,510.06	45,246.28	-4,001.34
84,206.70	93,585.21	-9,378.51	60,106.03	24,100.67	Total Expense	792,706.76	1,022,520.13	-229,813.37	870,561.52	-77,854.76
77,824.33	76,541.21	1,283.12	58,867.73	18,956.60	Net Operating (Inc)/Exp	607,831.82	832,393.13	-224,561.31	574,118.02	33,713.80

Pine Mountain Lake Association

Maintenance Operating Results

For the Period from October 3, 2022 to October 30, 2022

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Current Period	Budget Current Period	Month-Budget Variance	Current Period, Prior Year	Current-Prior Month Variance	Other Revenue	Current Year to Date	Budget Year to Date	YTD-Budget Variance	Prior Year to Date	Prior YTD-Actual Var
9,282.00	15,100.00	-5,818.00	7,230.00	2,052.00	PPP Loan Forgiveness	146,679.75	151,000.00	-4,320.25	207,985.00	-207,985.00
					Vehicle Access Fees	5,000.00	5,000.00		143,667.50	3,012.25
100.00		100.00	100.00		GCSD Space Rental Fee	29,192.67	380.00	28,812.67	5,000.00	
					Miscellaneous				680.00	28,512.67
9,382.00	15,100.00	-5,718.00	7,330.00	2,052.00	Total Other Revenue	180,872.42	156,380.00	24,492.42	357,332.50	-176,460.08
					Cost of Sales					
					Personnel Costs					
92,073.47	87,235.41	4,838.06	77,000.23	15,073.24	Wages	915,239.31	937,780.64	-22,541.33	841,086.34	74,152.97
2,454.21	3,500.00	-1,045.79	2,099.08	355.13	Overtime	31,004.81	27,247.88	3,756.93	25,474.33	5,530.48
7,171.84	6,817.66	354.18	6,079.35	1,092.49	Payroll Taxes	76,208.01	84,559.81	-6,351.80	72,463.41	5,744.60
3,375.74	3,814.10	-438.36	3,330.15	45.59	Workers Compensation Ins.	32,984.94	41,001.53	-8,016.59	34,249.11	-1,264.17
23,189.75	28,152.00	-4,962.25	-1,200.00	24,389.75	Health/Dental/Vision/Life Ins.	242,161.51	281,520.00	-39,358.49	222,849.48	19,312.03
11,402.46	11,712.27	-309.81	11,372.46	30.00	Pension/401k Match	128,905.45	125,906.86	2,998.59	114,869.31	14,036.14
62.20		62.20		62.20	Employee Relations	2,207.56	1,500.00	707.56	457.16	1,750.40
42.00	700.00	-658.00	40.00	2.00	Other Personnel Costs	428.95	2,100.00	-1,671.05	311.00	117.95
139,771.67	141,931.43	-2,159.76	98,721.27	41,050.40	Total Personnel Costs	1,431,140.54	1,501,616.72	-70,476.18	1,311,760.14	119,380.40
					Material, Supplies & Svcs					
33.08	40.00	-6.92	33.08	-19,709.87	Uniforms	3,631.41	6,200.00	-2,568.59	2,224.90	1,406.51
5,526.57	2,450.00	3,076.57	25,236.44	9,901.67	Internet & Website Expense	330.80	400.00	-69.20	330.80	
13,742.16	5,000.00	8,742.16	3,840.49	9,901.67	Outside Services	21,012.30	24,500.00	-3,487.70	56,614.15	-35,601.85
1,513.55	1,200.00	313.55	1,616.86	-103.31	Automotive	64,621.01	50,000.00	14,621.01	44,585.20	20,035.81
168.00	1,250.00	-1,082.00	335.77	-167.77	Janitorial	12,938.17	12,000.00	938.17	8,517.33	4,420.84
6,767.25	13,325.00	-6,557.75	15,028.81	-8,261.56	Equipment Rentals	9,232.30	12,500.00	-3,267.70	12,105.23	-2,872.93
					Supplies	78,458.53	133,250.00	-54,791.47	99,509.83	-21,051.30
567.78	700.00	-132.22	929.97	-362.19	Small Tools	11,940.28	7,000.00	4,940.28	9,026.78	2,913.50

Pine Mountain Lake Association

Maintenance Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>		<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
267.98	450.00	-182.02	489.31	-201.33	Office Supplies	5,572.77	4,500.00	1,072.77	3,459.50	2,113.27
	1,000.00	-1,000.00	53.60	-53.60	Computer Software & Supplies	6,755.59	10,000.00	-3,244.41	3,333.75	3,421.84
5,675.34	8,000.00	-2,324.66	8,540.34	-2,865.00	Gas & Oil	76,320.15	80,000.00	-3,679.85	58,429.16	17,890.99
	665.00	-665.00	552.98	-552.98	Safety Program	3,422.65	6,650.00	-3,227.35	3,619.46	-196.81
			526.04	-526.04	Repairs & Maint. - Equipment	122.88		122.88	2,194.39	-2,071.51
1,684.71	3,330.00	-1,645.29		1,684.71	Repairs & Maint. - Buildings	35,131.56	33,300.00	1,831.56	11,719.07	23,412.49
					Repairs & Maint. - Gates	2,869.29		2,869.29	322.27	2,547.02
					Repairs & Maint. - Vehicles		5,500.00	-5,500.00		
	200.00	-200.00	390.00	-390.00	Travel, Training, Seminars	1,962.71	2,000.00	-37.29	1,794.15	168.56
					Discounts Taken					
230.00	1,200.00	-970.00	20.00	210.00	Licenses & Permits	16,919.75	12,000.00	4,919.75	9,920.10	6,999.65
1,959.65	300.00	1,659.65		1,959.65	Dues & Subscriptions	2,021.29	3,000.00	-978.71	4,900.00	-2,878.71
476.00	25.00	451.00		476.00	Postage and Freight Expense	630.98	250.00	380.98	201.20	429.78
38,612.07	39,135.00	-522.93	57,573.69	-18,961.62	Total Mat., Supplies & Svcs	353,894.42	403,050.00	-49,155.58	332,807.27	21,087.15
					Utilities					
651.57	2,400.00	-1,748.43	1,278.73	-627.16	Gas & Electric	18,888.39	24,000.00	-5,111.61	19,332.05	-443.66
675.57	1,350.00	-674.43	2,824.82	-2,149.25	Telephone	15,720.26	13,500.00	2,220.26	13,835.65	1,884.61
318.38	400.00	-81.62		318.38	Water & Sewer	3,523.27	4,000.00	-476.73	3,406.41	116.86
155.51	750.00	-594.49	259.06	-103.55	Disposal	8,278.16	7,450.00	828.16	7,041.91	1,236.25
1,801.03	4,900.00	-3,098.97	4,362.61	-2,561.58	Total Utilities	46,410.08	48,950.00	-2,539.92	43,616.02	2,794.06
					Other Indirect Costs					
10,387.79	8,500.00	1,887.79	6,314.24	4,073.55	Insurance	78,686.59	85,000.00	-6,313.41	71,082.38	7,604.21
	-4,200.00	4,200.00			Labor Trfs-Capital/Reserve	-19,193.75	-42,000.00	22,806.25		-19,193.75
1,126.13	230.00	896.13	217.47	908.66	Landscaping	4,272.64	2,300.00	1,972.64	846.06	3,426.58
	50,000.00	-50,000.00			Fire Abatement	35,011.75	200,000.00	-164,988.25	81,227.50	-46,215.75
					Property Tax Expense	11.95		11.95		11.95
11,513.92	54,530.00	-43,016.08	6,531.71	4,982.21	Total Other Indirect Costs	98,789.18	245,300.00	-146,510.82	153,155.94	-54,366.76

Pine Mountain Lake Association

Maintenance Operating Results

For the Period from October 3, 2022 to October 30, 2022

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<u>Current Period</u>	<u>Budget Current Period</u>	<u>Month-Budget Variance</u>	<u>Current Period, Prior Year</u>	<u>Current-Prior Month Variance</u>	<u>Total Indirect Costs</u>	<u>Current Year to Date</u>	<u>Budget Year to Date</u>	<u>YTD-Budget Variance</u>	<u>Prior Year to Date</u>	<u>Prior YTD-Actual Var</u>
13,314.95	59,430.00	-46,115.05	10,894.32	2,420.63		145,199.26	294,250.00	-149,050.74	196,771.96	-51,572.70
191,698.69	240,496.43	-48,797.74	167,189.28	24,509.41	Total Expense	1,930,234.22	2,198,916.72	-268,682.50	1,841,339.37	88,894.85
182,316.69	225,396.43	-43,079.74	159,859.28	22,457.41	Net Operating (Inc)/Exp	1,749,361.80	2,042,536.72	-293,174.92	1,484,006.87	265,354.93

2022 Fixed Asset Listing Reserve

October 2022

	<u>Asset #</u>	<u>Est. Budget</u>	<u>Actual</u>	<u>Difference</u>	<u>Completion Date</u>	<u>Notes:</u>
Administration Building						
Computers - Laptop for presentations	8171	\$ 1,007.00	\$ 1,054.56	\$ 47.56		
Subtotal		\$ 1,007.00	\$ 1,054.56	\$ 47.56		
CC Dining Room						
Dining Room Chair Replacements	8165		\$ 3,395.98	\$ 3,395.98		Unbudgeted
Grill Pager System	8163		\$ 2,118.30	\$ 2,118.30		Unbudgeted
Subtotal		\$ -	\$ 5,514.28	\$ 5,514.28		
CC Kitchen						
2 Gas Fryers	8157 & 8158		\$ 3,185.32	\$ 3,185.32		Unbudgeted
High Capacity Blender		\$ 2,230.00	\$ -	\$ (2,230.00)		
Slicer - Food		\$ 1,609.00		\$ (1,609.00)		
		\$ 3,839.00	\$ 3,185.32	\$ (653.68)		
Equestrian Center						
Fencing - Stables Phase 3	8193	\$ 75,501.00	\$ 56,844.00	\$ (18,657.00)	*Moved from Jobs	
Ice Maker	8144		\$ 141.38	\$ 141.38	Prior year \$3936.08	Didn't work trying to get credit
Ice Maker	8188		\$ 3,883.76	\$ 3,883.76		Unbudgeted
Kubota 4WD Utility Vehicle	8156	\$ 20,096.00	\$ 18,292.05	\$ (1,803.95)		
Picnic Tables	8160	\$ 6,681.00	\$ 4,675.70	\$ (2,005.30)		
Refrigerator Commercial (True)		\$ 6,767.00		\$ (6,767.00)		
Well Pump/Motor no. 3		\$ 2,025.00	\$ -	\$ (2,025.00)		
Well R/R		\$ 20,598.00		\$ (20,598.00)		
Wood R/R		\$ 3,037.00		\$ (3,037.00)		
Subtotal		\$ 134,705.00	\$ 83,836.89	\$ (50,868.11)		

2022 Fixed Asset Listing Reserve

October 2022

	<u>Asset #</u>	<u>Est. Budget</u>	<u>Actual</u>	<u>Difference</u>	<u>Completion Date</u>	<u>Notes:</u>
Facilities Maintenance						
1998 International Dump Truck Model 9400	8162	\$ 167,257.00	\$ 159,000.00	\$ (8,257.00)		
2022 Ford F800 Crane Vehicle no. 45	8145	\$ 162,769.00	\$ 159,522.00	\$ (3,247.00)		
2013 Ford F150 Pickup Vehicle no.		\$ 49,621.00		\$ (49,621.00)		
Diesel Fuel Cntnment Tank 1000/2000 GL		\$ 46,898.00	\$ -	\$ (46,898.00)		
Floorplate Vehicle Lift		\$ 15,316.00		\$ (15,316.00)		
Tire Balancer and Hood	8147	\$ 11,959.00	\$ 10,135.11	\$ (1,823.89)		
Welder - Portable	8148	\$ 6,079.00	\$ 4,704.37	\$ (1,374.63)		
Subtotal		<u>\$ 459,899.00</u>	<u>\$ 333,361.48</u>	<u>\$ (126,537.52)</u>		

Golf Course

FLOATING FOUNTAIN HOLE no.1	8189	\$ 3,029.00	\$ 3,332.26	\$ 303.26		
Irrigation Pumps 100 HP #1	8166	\$ 12,147.50	\$ 10,679.99	\$ (1,467.51)		
Irrigation Pumps 100 HP #2	8167	\$ 12,147.50	\$ 10,679.99	\$ (1,467.51)		
Lastec WC800	8170	\$ 57,745.00	\$ 50,789.88	\$ (6,955.12)		
John Deere Tractor 312, model 1070	8149	\$ 30,593.00	\$ 29,821.09	\$ (771.91)		
SOD CUTTER	8151	\$ 7,051.00	\$ 6,684.01	\$ (366.99)		
Superintendent Cart (2 used carts)	8175 & 8176	\$ 14,172.00	\$ 13,258.91	\$ (913.09)		
Vertidrain Deep Tine Machine (Rebuild)	8150	\$ 30,178.00	\$ 29,563.65	\$ (614.35)		
Range Ball Picker	8155		\$ 3,451.61	\$ 3,451.61		Unbudgeted
Subtotal		<u>\$ 167,063.00</u>	<u>\$ 158,261.39</u>	<u>\$ (8,801.61)</u>		

Golf Snack Shack

A/C Unit Mitsubishi		\$ 4,589.00		\$ (4,589.00)		
Microwave		\$ 1,013.00		\$ (1,013.00)		
Refrigerator 2 Door Traulsen	8159	\$ 4,044.00	\$ 3,302.83	\$ (741.17)		
Subtotal		<u>\$ 9,646.00</u>	<u>\$ 3,302.83</u>	<u>\$ (6,343.17)</u>		

2022 Fixed Asset Listing Reserve

October 2022

Lake Lodge

	<u>Asset #</u>	<u>Est. Budget</u>	<u>Actual</u>	<u>Difference</u>	<u>Date</u>	<u>Notes:</u>
Freezer - 2 Door		\$ 6,134.00		\$ (6,134.00)		
Ice Maker	8174		\$ 3,662.59	\$ 3,662.59		Unbudgeted
Refrigerator		\$ 5,061.00		\$ (5,061.00)		
Subtotal		\$ 11,195.00	\$ 3,662.59	\$ (7,532.41)		

Marina

6-Man Pedal Cruiser - with canopy		\$ 14,172.00	\$ -	\$ (14,172.00)		
Barbecue Pits (10)	8168	\$ 2,593.00	\$ 2,445.17	\$ (147.83)		
Booster Pump	8191	\$ 9,111.00	\$ 7,599.68	\$ (1,511.32)		
Goosinator	8192		\$ 3,897.00	\$ 3,897.00		Unbudgeted
Mercury 40 ct motor (from 2021 budget)	8172		\$ 7,800.76	\$ 7,800.76		
Mercury 40 HP	8187		\$ 3,236.25	\$ 3,236.25		Unbudgeted
Radios (10)	8177-8186		\$ 7,900.63	\$ 7,900.63		Unbudgeted
Subtotal		\$ 25,876.00	\$ 32,879.49	\$ 7,003.49		

Marina Grill

AC - Grill #1	8152	\$ 8,098.50	\$ 8,207.99	\$ 109.49		
AC - Grill #2	8153	\$ 8,098.50	\$ 8,207.99	\$ 109.49		
Freezer Store	8161		\$ 1,888.96	\$ 1,888.96		Unbudgeted
Frozen Drink Machine		\$ 2,325.00		\$ (2,325.00)		
Fryer		\$ 5,061.00		\$ (5,061.00)		
Fryer - Propane		\$ 5,061.00		\$ (5,061.00)		
Subtotal		\$ 28,644.00	\$ 18,304.94	\$ (10,339.06)		

Safety & Main Gate

2017 Chevy Colorado 4x4		\$ 38,265.00		\$ (38,265.00)		
2018 Chevy Colorado 4x4		\$ 38,600.00		\$ (38,600.00)		
Subtotal		\$ 76,865.00	\$ -	\$ (76,865.00)		

2022 Fixed Asset Listing Reserve

October 2022

	<u>Asset #</u>	<u>Est. Budget</u>	<u>Actual</u>	<u>Difference</u>	<u>Completion Date</u>	<u>Notes:</u>
Site/Postal Units						
Mail Box Units - Clements #4		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Ferretti #7		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Lake Lodge #2		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Main Gate #1		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Plsnt View-Golden Rock #6		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Plsnt View-Tannahill #5		\$ 13,054.00		\$ (13,054.00)		
Mail Box Units - Plsnt View-Canyon #3		\$ 13,054.00		\$ (13,054.00)		
Sign - Lake Lodge		\$ 2,129.00		\$ (2,129.00)		
Sign - Marina		\$ 6,388.00		\$ (6,388.00)		
Sign - Swim Center		\$ 2,129.00		\$ (2,129.00)		
Sign - Tennis Courts		\$ 2,129.00		\$ (2,129.00)		
Signs - Traffic Directions		\$ 21,360.00		\$ (21,360.00)		
Subtotal		<u>\$ 125,513.00</u>	<u>\$ -</u>	<u>\$ (125,513.00)</u>		
Total Budgeted		<u>\$ 1,044,252.00</u>	<u>\$ 643,363.77</u>	<u>\$ (400,888.23)</u>		

2022 Reserve Expenditures 99901- Jobs

CIP= Construction in Progress

October 2022

	Job #	Est. Budget	Actual	Difference	ETD Construction Date	Notes
Administration						
Flooring - Reception Area		\$ 2,346.00		\$ (2,346.00)		
Flooring -Vinyl - Kitchen & Mail Room		\$ 6,853.00		\$ (6,853.00)		
Flooring - Carpet		\$ 16,197.00		\$ (16,197.00)		
Retaining Wall		\$ 1,670.00		\$ (1,670.00)		
Siding - R/R		\$ 29,863.00		\$ (29,863.00)		
Water Fountain - Hallway		\$ 3,543.00		\$ (3,543.00)		
Subtotal		\$ 60,472.00	\$ -	\$ (60,472.00)		
Campground						
Restroom #1 - Refurbish	J22012	\$ 12,161.00	\$ 5,935.99	\$ (6,225.01)		
Restroom #3 - Refurbish	J22013	\$ 12,161.00	\$ 6,232.68	\$ (5,928.32)		
Subtotal		\$ 24,322.00	\$ 12,168.67	\$ (12,153.33)		
Country Club - Bar						
Bar Stools - R/R		\$ 7,397.00		\$ (7,397.00)		
Subtotal		\$ 7,397.00	\$ -	\$ (7,397.00)		
Country Club - Dining Room						
Dining Room Chairs - R/R		\$ 2,067.00		\$ (2,067.00)		
Subtotal		\$ 2,067.00		\$ (2,067.00)		
Country Club Building						
Awning Grill (2)	J22010		\$ 4,846.02	\$ 4,846.02		Unbudgeted
Awning - Lower Patio, 100 x 24		\$ 1,235.00		\$ (1,235.00)		
Awning - Lower Patio, 52 x 24		\$ 1,090.00		\$ (1,090.00)		
Doors - Panic Single Door		\$ 2,357.00		\$ (2,357.00)		
Electrical - R/R		\$ 5,631.00		\$ (5,631.00)		
Lighting - Restaurant - R/R		\$ 2,527.00		\$ (2,527.00)		
Plumbing R/R		\$ 2,556.00		\$ (2,556.00)		
Rear Dock & Trash Enclosures		\$ 250,037.00		\$ (250,037.00)		
Stairs, Entry Wall @ Grill Entrance		\$ 151,844.00		\$ (151,844.00)		
Subtotal		\$ 417,277.00	\$ 4,846.02	\$ (412,430.98)		
Dunn Court Beach						
Chain Link Fence/Slats - Pump House		\$ 2,958.00		\$ (2,958.00)		
Comp Shingle Roof - Restrooms Repl Shake Roof		\$ 2,047.00		\$ (2,047.00)		
Vinyl Flooring/Base-Vending Floor		\$ 1,002.00		\$ (1,002.00)		
Subtotal		\$ 6,007.00	\$ -	\$ (6,007.00)		

2022 Reserve Expenditures 99901- Jobs

September 2022

Equestrian Center

	Job #	Est. Budget	Actual	Difference	Date	Notes:
Barbeque R/R		\$ 1,518.00		\$ (1,518.00)		
Concrete Dance Floor R/R		\$ 3,000.00		\$ (3,000.00)		
Metal Roll-up Doors - Horse Barn		\$ 2,940.00	\$ -	\$ (2,940.00)		
Sand for Paddocks	J21017		\$ 862.71	\$ 862.71	Allow	Prior Year 6764.13
Sprinklers		\$ 5,067.00		\$ (5,067.00)	Allow	
Stage - Rebuild		\$ 6,587.00		\$ (6,587.00)		
Well - Lower Paddock Area #2		\$ 13,290.00		\$ (13,290.00)		
Subtotal		\$ 32,402.00	\$ 862.71	\$ (31,539.29)		

Facilities Maintenance

Disaster Recovery/Mitigation	J18031	\$ 506,148.00	\$ 15,017.50	\$ (491,130.50)	CIP	Prior years \$844,455.12
Maintenance Yard Perimeter Fence	J21011		\$ 64,275.30	\$ 64,275.30		Prior years \$47977.00
Entry Gates	J22015	\$ 12,794.00		\$ (12,794.00)		
Entry Gates Allowance	J22007	\$ 25,587.00	\$ 4,407.93	\$ (21,179.07)	Allow	
Roads Refurbishment - BI-Annual	J21001		\$ 28,885.00	\$ 28,885.00		Budgeted 2021
Roads Refurbishment - Shoulders and Ditches	J22011	\$ 41,556.00	\$ 14,868.32	\$ (26,687.68)		
Roll-Up Doors 10 ft x 20 Main Bldg		\$ 12,148.00		\$ (12,148.00)		
Subtotal		\$ 598,233.00	\$ 127,454.05	\$ (470,778.95)		

Fisherman's Cove

Comp Shingle Roof - Restroom		\$ 1,208.00		\$ (1,208.00)		
Comp Shingle Roof - Utility Shed Repl Shake Roof		\$ 1,095.00		\$ (1,095.00)		
Pathway Lighting		\$ 4,034.00		\$ (4,034.00)		
Subtotal		\$ 6,337.00	\$ -	\$ (6,337.00)		

Golf Course

Cart Path Repair Allowance	J22006	\$ 40,492.00	\$ 38,937.50	\$ (1,554.50)	Allow	\$13109.90
Irrigation	J22009	\$ 12,282.00	\$ 1,955.56	\$ (10,326.44)	Allow	Prior Years
Safety Netting no. 10 F- no.11 T-Snk	J22004	\$ 28,344.00	\$ 21,200.00	\$ (7,144.00)		
Subtotal		\$ 81,118.00	\$ 62,093.06	\$ (19,024.94)		

Lake and Dam

Silt Containment	J22002	\$ 51,175.00	\$ 11,490.25	\$ (39,684.75)		
Spillway - Repair Concrete		\$ 5,105.00		\$ (5,105.00)		
Subtotal		\$ 56,280.00	\$ 11,490.25	\$ (44,789.75)		

2022 Reserve Expenditures 99901- Jobs

October 2022

Lake Lodge

Job #	Est. Budget	Actual	Difference	Date	Notes:
Carpet and Vinyl	\$ 17,123.00		\$ (17,123.00)		
Fire System-Kitchen, Recharge	\$ 4,865.00		\$ (4,865.00)	Allow	
Taxi Boat Dock/Gangway	\$ 15,184.00		\$ (15,184.00)		
Subtotal	\$ 37,172.00	\$ -	\$ (37,172.00)		

Marina

4 HP Motor for Rental Boats	\$ 7,450.00		\$ (7,450.00)		
Boat Motor Replacements	\$ 1,518.00		\$ (1,518.00)		
Docks - Electrical R/R	J21006	\$ 70,289.72	\$ 70,289.72	Allow	Prior Years \$36,400.00
Dock - Gas R/R			\$ (20,295.00)		
Gas Pump and 2" Pping H2OLF (Dock)	J22005	\$ 4,006.54	\$ (8,141.46)		
Marina Lawn	J22003	\$ 62,501.25	\$ 62,501.25		Unbudgeted
Subtotal	\$ 41,411.00	\$ 136,797.51	\$ 95,386.51		

Safety

Condenser - AC Guard Gate	\$ 8,605.00		\$ (8,605.00)		
Subtotal	\$ 8,605.00	\$ -	\$ (8,605.00)		

Site/Postal Units

Doors - Postal Units	\$ 3,189.00		\$ (3,189.00)		
Subtotal	\$ 3,189.00	\$ -	\$ (3,189.00)		

Swim Center

Filters - Sand	\$ 4,049.00		\$ (4,049.00)		
Handicap Restroom Refurbish	\$ 10,123.00		\$ (10,123.00)		
Pool Deck Clean & Repair	J22008	\$ 9,450.00	\$ 9,450.00	Unbudgeted	
Pool Shell Repair and Replaster			\$ (25,446.00)		
Trex Decking	J22001	\$ 36,059.88	\$ (3,784.12)		
Subtotal	\$ 79,462.00	\$ 45,509.88	\$ (33,952.12)		

Tennis Courts

Chain Link Div. 6 ft Fence - RC 1 & 2	\$ 6,286.00		\$ (6,286.00)		
Chain Link Div. 6 ft Fence - RC 3 & 4	\$ 6,074.00		\$ (6,074.00)		
Chain Link Fence 10 ft High M 5 & 6	\$ 14,024.00		\$ (14,024.00)		
Chain Link Fence 10 ft High RC 1 & 2	\$ 14,147.00		\$ (14,147.00)		
Chain Link Div. 12 ft Fence - RC 3 & 4	\$ 16,343.00		\$ (16,343.00)		
Retaining Wall/Façade - Repl. M5 & 6	\$ 19,825.00		\$ (19,825.00)		
Vinyl Flooring - Restrooms	\$ 2,581.00		\$ (2,581.00)		
Subtotal	\$ 79,280.00	\$ -	\$ (79,280.00)		

Various Locations

Windows R/R	\$ 12,282.00		\$ (12,282.00)		
Subtotal	\$ 12,282.00	\$ -	\$ (12,282.00)		

Total Budgeted

\$ 1,553,313.00	\$ 401,222.15	\$ (1,152,090.85)
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2022 Fixed Asset Listing New Capital Equipment

October 2022

October 2022

	Asset #	Est. Budget	Actual	Difference	Completion Date	Notes:
Admin.						
Survillence System	7644	\$ -	\$ 7,317.16	\$ 7,317.16	CIP	Prior Years: \$295,446.68
Subtotal		\$ -	\$ 7,317.16	\$ 7,317.16		
Golf Maintenance						
Frame & Roofing for Equipment Storage	8164	\$ 21,449.00	\$ 20,192.42	\$ (1,256.58)		
Subtotal		\$ 21,449.00	\$ 20,192.42	\$ (1,256.58)		
Stables						
Generator	8131		\$ 238.51	\$ 238.51	04/2022	
Storage Shed	8190	\$ 3,500.00	\$ 3,805.14	\$ 305.14		
Round Pen	8173	\$ 2,000.00	\$ 2,607.01	\$ 607.01		
Subtotal		\$ 5,500.00	\$ 6,650.66	\$ 1,150.66		
Safety						
Guest/Renter Access System		\$ 28,500.00	\$ -	\$ (28,500.00)		
Subtotal		\$ 28,500.00	\$ -	\$ (28,500.00)		
Maintenance						
Street Sweeper Angle Broom	8146	\$ 11,800.00	\$ 8,519.33	\$ (3,280.67)	03/2022	
Maint Facility Infrastructure	8154	\$ 35,000.00	\$ 32,158.62	\$ (2,841.38)	CIP	
Subtotal		\$ 46,800.00	\$ 40,677.95	\$ (6,122.05)		
Total Budgeted		\$ 102,249.00	\$ 74,838.19	\$ (27,410.81)		