# OUNTAIN OCIATION

The Pine Mountain Lake Long-Range Planning Committee (LRPC) and the men and women of our Association would like to thank all members who participated in this survey. A member survey is conducted every three years by the LRPC to solicit member input regarding overall satisfaction and expectations.

The information from the survey is used by the PMLA Board of Directors and the management team to determine where to focus priorities and to assess how well we are doing in meeting the expectations of the membership.

The survey was conducted from April 1st to June 30th, 2019. We are pleased to report that 1,029 members responded. The results of the survey are a representation of the majority of the membership. Spouses or multiple adult members were able to submit separate survey responses for their household.

The survey was conducted online at the Official PMLA Website and was available in a paper version at the PMLA Administration Office.

All individual responses are kept confidential. The results of the survey are presented in the aggregate and an easy to view format in this report.

We are happy to see that overall, member satisfaction with the services provided is high, and members indicated that they are getting value for their assessment dollar. Going forward, we will be focusing on areas of improvement and development according to the results of this survey.

We encourage all members to review the results of the survey as the information is interesting and useful.

Best regards,

Mike Gustafson, Chairman Long Range Planning Committee



# TABLE OF CONTENTS

#	Question Content F	age#	#	Question Content Page	e #
1	Property Owner Confirmation	*	21	Shooting Range: How many times do you or members	16
2	How many days per year do you visit and/or live at PML	? 5		of your household and/or visitors/guests use this amenity	
3	Which of the following best describes the current state of your PML property?		22	in a typical year?  Archery Range: How many times do you or members of	17
4	Please indicate the importance of the following amenities services to you and/or your family's enjoyment of PML.	s/ <b>6-11</b>	00	your household and/or visitors/guests use this amenity in a typical year?	17
5	Golf Course: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	11	23	Equestrian Center/Stables: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	17
6	Golf Course: Overall, how would you rate this amenity as a whole (quality, completeness, prices, etc)?	11	24	<b>Lake Lodge/Beach</b> : How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	17
7	<b>Lake/Marina/Beaches</b> : How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	12	25	<b>Campground</b> : How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	18
8	<b>Lake/Marina/Beaches</b> : Overall, how would you rate this amenity as a whole (quality, completeness, prices, etc)?	12	26	<b>Lake Lodge</b> : one of PMLA's oldest facilities. This building has the largest indoor meeting room and heavily used.	18
9	<b>Dunn Court Beach:</b> Overall, how would you rate this amenity as a whole (quality, completeness, etc)?	12		There are many choices regarding what, if anything, we should do about this amenity.	
10	Fisherman's Cove: Overall, how would you rate this	13	27	Are you satisfied with PMLA Safety?	18
	amenity as a whole (quality, completeness, etc)?	10	28	Should PMLA have more patrols?	19
11	Country Club Restaurant (The Grill) and Bar: How many times do you or members of your household	13	29	Should PMLA install more surveillance?	19
	and/or visitors/guests use this amenity in a typical year?		30	Are you willing to accept an increase in dues to better fund the Safety Department?	19
12	Country Club Restaurant (The Grill) and Bar: Overall,	13	31	Do you use PMLA's Social Media, such as Facebook?	20
	how would you rate this amenity as a whole (quality, completeness, prices, etc)?		32	Do you use the PMLA's Official Website?	20
13	Thinking about the last time you used the Restaurant/Bar	: 14	33	Do you read the PML News?	20
	Did you make a reservation or walk in?		34	Should PMLA develop a broader Member	21
14	Thinking about the last time you used the Restaurant/Bar	: 14		Communications medium?	
16	Were you seated within 15 minutes?	14		Please suggest what would be a broader medium	**
15	<b>Department of Safety</b> : How many times do you or members of your household and/or visitors/guests use this service in a typical year?	14	36	The "behind the scenes" <b>PMLA Maintenance Department</b> works to keep all amenities, services, and association infrastructure in working condition. In addition to supporting	21
16	<b>Department of Safety</b> : Overall, how would you rate this service as a whole (professionalism, responsiveness, etc)	1 <b>5</b> ?		our public/private amenities and services, other key elements they are involved with include: roads, common areas, green	
17	<b>Swimming Pool</b> : How many times do you or members of your household and/or visitors/guests use this amenit in a typical year?	1 <b>5</b>	37	belts, gates, etc. Overall, how would you rate the PMLA Maintenance Department?  PMLA is governed by the set of rules in our CC&Rs and	21
18	<b>Tennis Courts</b> : How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?	15		Bylaws as well as by state and federal laws. (The CC&Rs and Bylaws can be found on the PMLA website under the "Governance" [Governing Documents] tab.) The aforementioned rules apply to ALL owners of property in PML.	
19	<b>Pickle Ball Courts</b> : How many times do you or members of your household and/or visitors/guests use this amenit in a typical year?			Do you think PMLA administration does a good job of enforcing its rules?	
20	Walking/Hiking/Biking Trails: How many times do you	16	38	Have you or your guests been negatively impacted by a rental property near you?	22
	or members of your household and/or visitors/guests use this amenity in a typical year?		39	As a homeowner do you now or do you plan to rent out your property?	22



modification to an existing amenity or service would

# PINE MOUNTAIN LAKE ASSOCIATION PROPERTY OWNER SURVEY REPORT

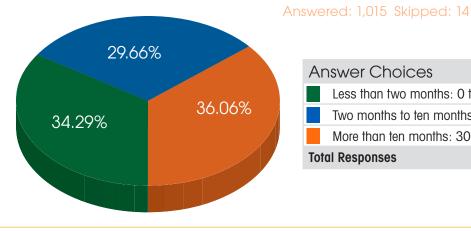
#### **Question Content** Page # **Question Content** Page # 22 49 What increase in annual assessments would you be The Board of Directors has received multiple requests to 27 limit short term rentals in PML. As a result, the BoD would willing to accept to either add new amenities/services or like to hear from property owners on what, if anything, significantly improve existing amenities/services? should be done about short term rentals, such as VRBO, 50 One element of the PMLA 2017 Strategic Plan is 27 Airbnb etc. Marketing PML amenities. This involves spending money What do you consider to be the highest priority of the 23 to advertise to non-PML folks to use PML public amenities PMLA Board of Directors? (golf, equestrian center and restaurant). More amenity usage may reduce the impact on dues. It also might make the What do you consider to be the highest priority of the 23 amenities busier. Should PMLA spend money to advertise to PMLA Administration Office & Amenity/Service non-PML folks to use amenities? Management Staff? Would you participate in a more detailed Marketing 27 23 43 How satisfied are you with the overall package of PMLA Survey at a later time? services/amenities you receive based on the assessments/fees you pay? 52 If you have any suggestions on other ways to improve the overall amenities/services or operations at PML that 44 If you are dissatisfied with the value of PMLA services/ you would like to share with the Long-Range Planning amenities you receive for the annual assessments/fees Committee or PMLA, please comment here. you pay, please provide your suggestions on how we can improve services/amenities to increase your satisfaction. 53 Gift Card Drawing eligibility page 45 What suggestions do you have regarding improving/ \* Question 1 was simply an owner verification question. changing any currently existing amenity/service 1,029 valid property owner responses were received. mentioned in this survey? In your opinion, which of the following amenities/services 24 \*\* These questions required narrative answers and the results NEED THE MOST DEVELOPMENT OR IMPROVEMENT? are not compilable into report form. Answers are on file at In your opinion, which of the following current amenities/ the PMLA Administration offices. 25 services ADD THE MOST ECONOMIC VALUE to your property? \*\*\* Question 53 was for name and address purposes for the 48 What NEW (does not currently exist) or significant 26



gift card drawings only. No results are shown in this report.

## **Question 2:**

How many days per year do you visit and/or live at PML?

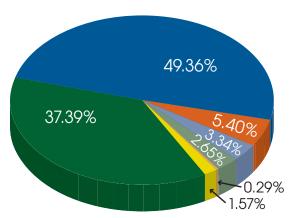


Answer Choices	Resp	oonses
Less than two months: 0 to 60 days	34.29%	348
Two months to ten months: 61 to 300 days	29.66%	301
More than ten months: 301 to 365 days	36.06%	366
Total Responses		1,015

## **Question 3:**

Which of the following best describes the current state of your PML property?

Answered: 1,019 Skipped: 10



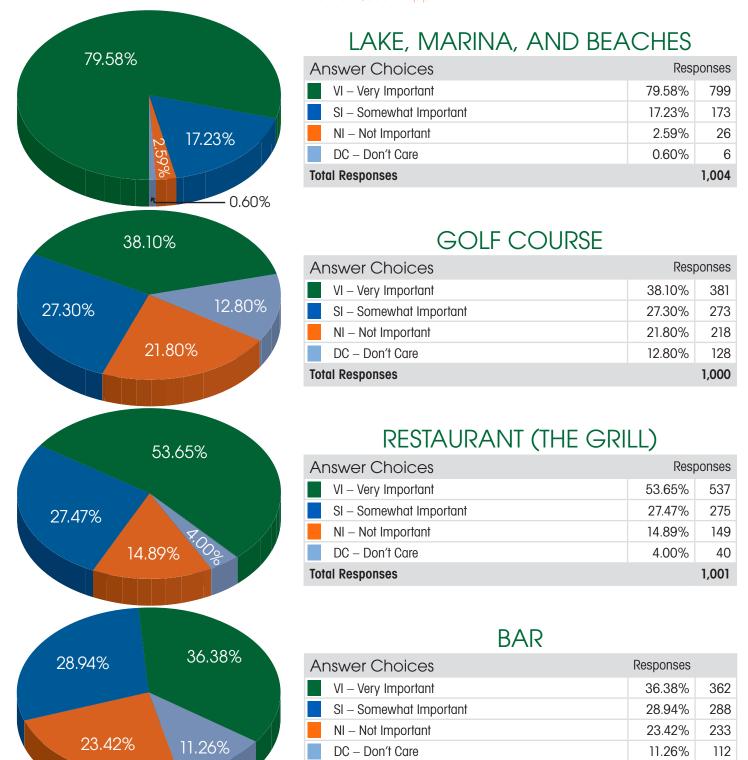
Answer Choices Resp		
Primary residence	37.39%	381
Second/other home that I do not use as a rental	49.36%	503
Second/other home that I use occasionally for short-term/vacation rentals	5.40%	55
Second/other home that I use PRIMARILY for rentals	3.34%	34
Vacant lot	2.65%	27
Under construction	0.29%	3
Other (please specify)	1.57%	16
Total Responses		1,019



#### **Question 4:**

Please indicate the importance of the following amenities/services to you and/or your family's enjoyment of PML. Your choices are: Very Important (VI), Somewhat Important (SI), Not Important (NI), or Don't Care (DC).

Answered: 1,008 Skipped: 21

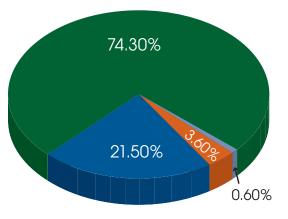


**Total Responses** 

995

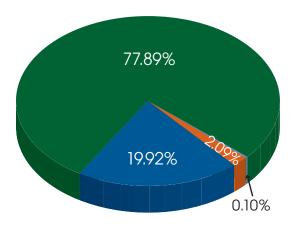


# 2019



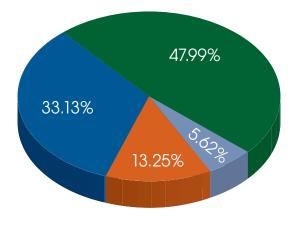
## DEPARTMENT OF SAFETY

Answer Choices	Responses	
VI – Very Important	74.30%	743
SI – Somewhat Important	21.50%	215
NI — Not Important	3.60%	36
DC – Don't Care	0.60%	6
Total Responses		1,000



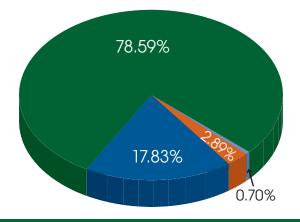
## MAINTENANCE DEPARTMENT

Answer Choices	Resp	ponses
VI – Very Important	77.89%	782
SI – Somewhat Important	19.92%	200
NI – Not Important	2.09%	21
DC – Don't Care	0.10%	9
Total Responses		1,004



# **COMPOST PILE**

Answer Choices	Responses	
VI — Very Important	47.99%	478
SI – Somewhat Important	33.13%	330
NI – Not Important	13.25%	132
DC – Don't Care	5.62%	56
Total Responses		996

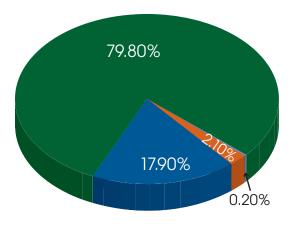


## FIRE THREAT & FUEL REDUCTION

Answer Choices	Responses	
VI – Very Important	78.59%	789
SI – Somewhat Important	17.83%	179
NI – Not Important	2.89%	29
DC – Don't Care	0.70%	7
Total Responses		1,004

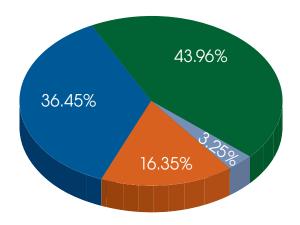


# 2019



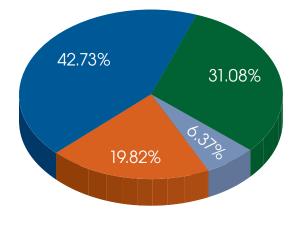
# **CRIME & CRIME PREVENTION**

Answer Choices	Resp	ponses
VI – Very Important	79.80%	798
SI – Somewhat Important	17.90%	179
NI – Not Important	2.10%	21
DC – Don't Care	0.20%	2
Total Responses		1,000



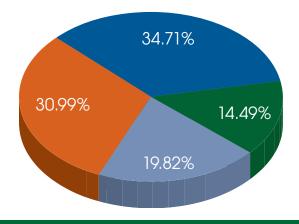
#### **SMOKE ABATEMENT**

Answer Choices	Responses	
VI — Very Important	43.96%	433
SI – Somewhat Important	36.45%	359
NI — Not Important	16.35%	161
DC – Don't Care	3.25%	32
Total Responses		985



# SWIMMING POOL

Answer Choices	Responses	
VI – Very Important	31.08%	312
SI – Somewhat Important	42.73%	429
NI – Not Important	19.82%	199
DC – Don't Care	6.37%	64
Total Responses		1,004

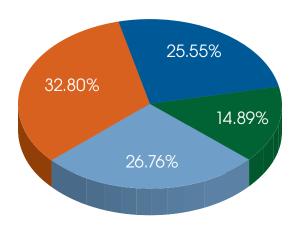


# PROGRAMS FOR KIDS

Answer Choices Response		oonses
VI – Very Important	14.49%	144
SI – Somewhat Important	34.71%	345
NI – Not Important	30.99%	308
DC – Don't Care	19.82%	197
Total Responses		994

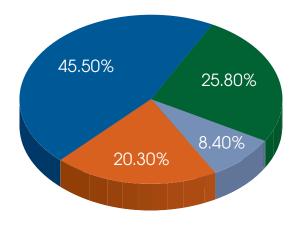


# 2019



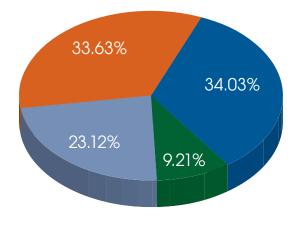
# **AIRPORT**

Answer Choices	Responses	
VI – Very Important	14.89%	148
SI – Somewhat Important	25.55%	254
NI – Not Important	32.80%	326
DC – Don't Care	26.76%	266
Total Responses		994



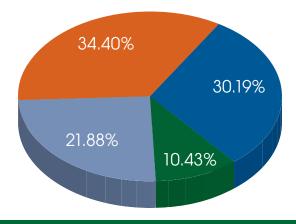
## LAKE LODGE

Answer Choices	Responses	
VI – Very Important	25.50%	258
SI – Somewhat Important	45.50%	455
NI – Not Important	20.30%	203
DC – Don't Care	8.40%	84
Total Responses		1,000



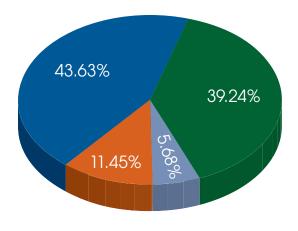
# **TENNIS COURTS**

Answer Choices	Resp	oonses
VI – Very Important	9.21%	92
SI – Somewhat Important	34.03%	340
NI – Not Important	33.63%	336
DC – Don't Care	23.12%	231
Total Responses		999



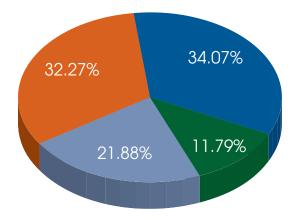
# PICKLE BALL COURTS

Answer Choices	Responses	
VI — Very Important	10.43%	104
SI – Somewhat Important	30.19%	301
NI – Not Important	34.40%	343
DC – Don't Care	24.97%	249
Total Responses		997



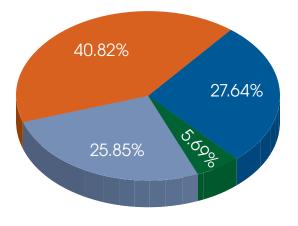
# WALKING/HIKING/BIKING TRAILS

Answer Choices	Responses
VI – Very Important	39.24% 394
SI – Somewhat Important	43.63% 438
NI — Not Important	11.45% 115
DC – Don't Care	5.68% 57
Total Responses	1,004



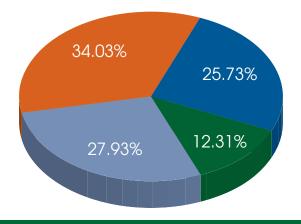
# **EQUESTRIAN CENTER / STABLES**

Answer Choices	Resp	oonses
VI – Very Important	11.79%	118
SI – Somewhat Important	34.07%	341
NI — Not Important	32.27%	323
DC – Don't Care	21.88%	219
Total Responses		1,001



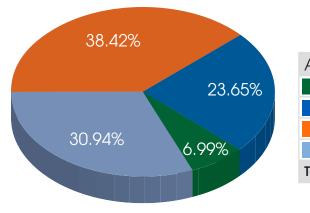
## **CAMPGROUND**

Answer Choices	Responses	
VI – Very Important	5.69%	57
SI – Somewhat Important	27.64%	277
NI – Not Important	40.82%	409
DC – Don't Care	25.85%	259
Total Responses		1,002



# SHOOTING RANGE

Answer Choices	Responses	
VI – Very Important	12.31%	123
SI – Somewhat Important	25.73%	257
NI – Not Important	34.03%	340
DC – Don't Care	27.93%	279
Total Responses		999

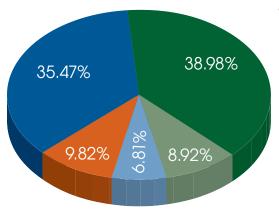


# ARCHERY RANGE

Answer Choices	Resp	ponses
VI – Very Important	6.99%	70
SI – Somewhat Important	23.65%	237
NI – Not Important	38.42%	385
DC – Don't Care	30.94%	310
Total Responses		1,002

#### **Question 5:**

**Golf Course**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?

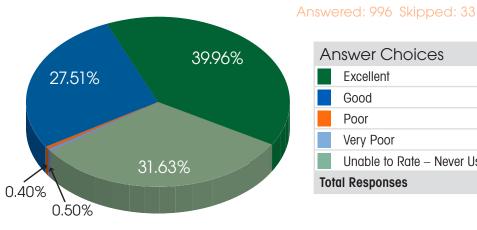


Answered: 998 Skipped: 31

Answer Choices	Resp	onses
Never	38.98%	389
1 to 6 (~ less than once every 2 months)	35.47%	354
7 to 12 (~ monthly)	9.82%	98
13 to 24 (~ 1 to 2 times per month)	6.81%	68
25 to 52 (~ weekly or more often)	8.92%	89
Total Responses		998

#### **Question 6:**

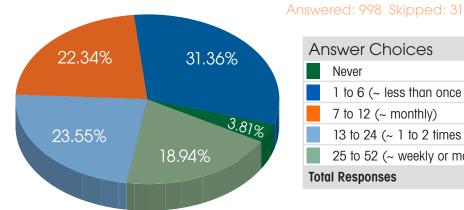
**Golf Course**: Overall, how would you rate this amenity as a whole (quality, completeness, prices, etc)?



Answer Choices	Resp	onses
Excellent	39.96%	398
Good	27.51%	274
Poor	0.50%	5
Very Poor	0.40%	4
Unable to Rate – Never Used	31.63%	315
Total Responses		996

#### **Question 7:**

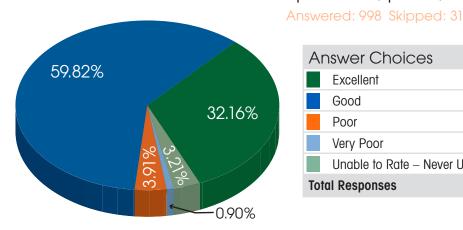
**Lake/Marina/Beaches**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?

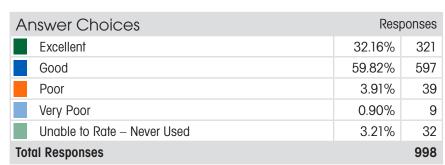


Answer Choices	Resp	onses
Never	3.81%	38
1 to 6 (~ less than once every 2 months)	31.36%	313
7 to 12 (~ monthly)	22.34%	223
13 to 24 (~ 1 to 2 times per month)	23.55%	235
25 to 52 (~ weekly or more often)	18.94%	189
Total Responses		998

#### **Question 8:**

**Lake/Marina/Beaches**: Overall, how would you rate this amenity as a whole (quality, completeness, prices, etc)?





## **Question 9:**

**Dunn Court Beach**: Overall, how would you rate this amenity as a whole (quality, completeness, etc)?

Answered: 995 Skipped: 34

Answer Choices

Excellent

Good

Poor

Very Poor

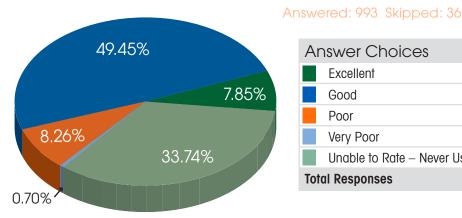
Unable to Rate – Never Us

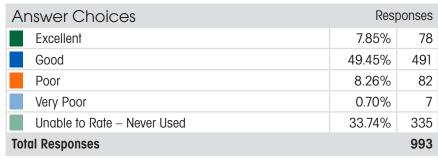
Total Responses

Anna an Chairean	Door	
Answer Choices	Resp	oonses
Excellent	15.58%	155
Good	51.46%	512
Poor	4.62%	46
Very Poor	0.30%	3
Unable to Rate – Never Used	28.04%	279
Total Responses		995

#### **Question 10:**

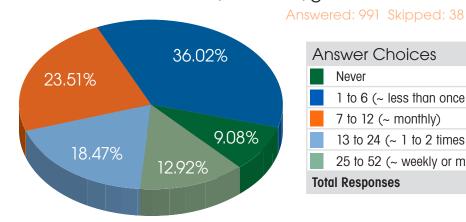
**Fisherman's Cove**: Overall, how would you rate this amenity as a whole (quality, completeness, etc)?





#### Question 11:

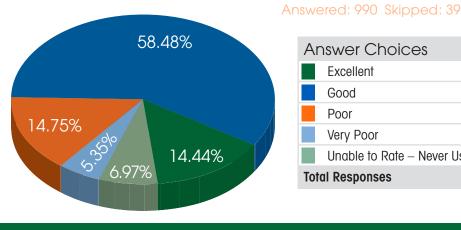
**Country Club Restaurant (The Grill) and Bar**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?





#### **Question 12:**

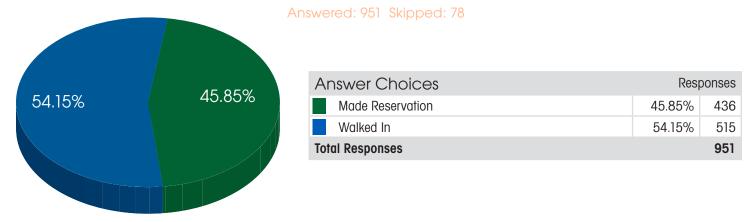
**Country Club Restaurant (The Grill) and Bar**: Overall, how would you rate this amenity as a whole (quality, completeness, prices, etc)?



Resp	onses
14.44%	143
58.48%	579
14.75%	146
5.35%	53
6.97%	69
	990
	14.44% 58.48% 14.75% 5.35%

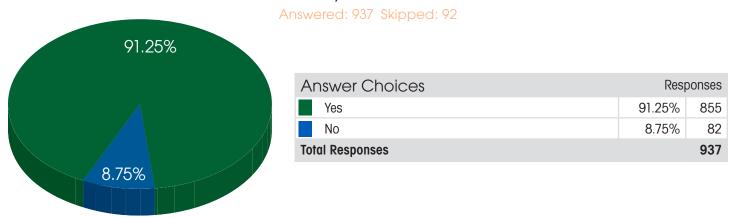
#### **Question 13:**

**Country Club Restaurant (The Grill)**: Thinking about the last time you used the Restaurant/Bar: Did you make a reservation of walk in?



#### **Question 14:**

**Country Club Restaurant (The Grill) and Bar**: Thinking about the last time you used the Restaurant/Bar: Were you seated within 15 minutes?



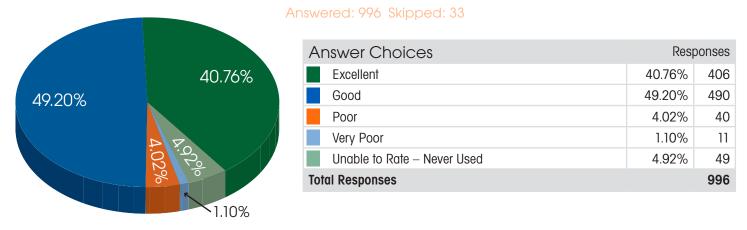
#### **Question 15:**

**Department of Safety**: How many times do you or members of your household and/or visitors/guests use this service in a typical year? (Note: getting a gate pass for a visitor/guest involves this department!)



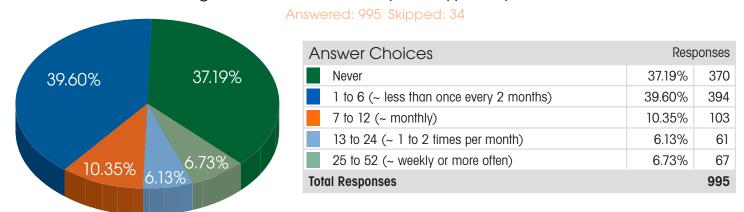
#### **Question 16:**

**Department of Safety**: Overall, how would you rate this amenity as a whole (professionalism, responsiveness, etc)?



#### **Question 17:**

**Swimming Pool**: How many times do you or members of your household and/or visitors/ guests use this amenity in a typical year?



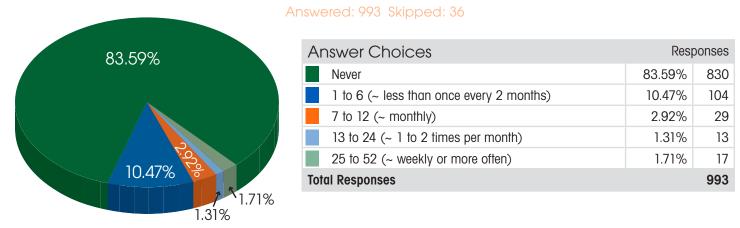
#### **Question 18:**

**Tennis Courts**: How many times do you or members of your household and/or visitors/ guests use this amenity in a typical year?

	Answered: 991 Skipped: 38				
81.23%	Answer Choices	Responses			
	Never	81.23%	805		
	1 to 6 (~ less than once every 2 months)	14.23%	141		
	7 to 12 (~ monthly)	3.13%	31		
	13 to 24 (~ 1 to 2 times per month)	0.61%	6		
14.23%	25 to 52 (~ weekly or more often)	0.81%	8		
0.81%	Total Responses		991		
0.61%					

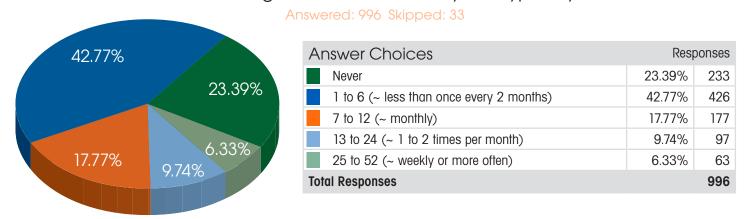
#### **Question 19:**

**Pickle Ball Courts**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?



#### **Question 20:**

**Walking/Hiking/Biking Trails**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?



#### Question 21:

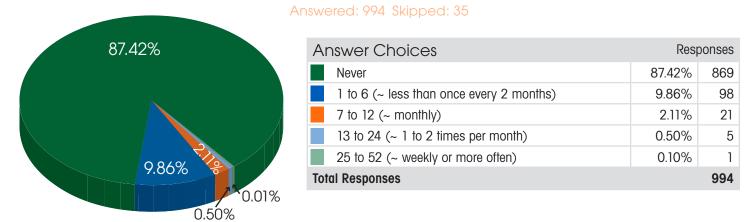
**Shooting Range**: How many times do you or members of your household and/or visitors/ guests use this amenity in a typical year?

	Answered: 995 Skipped: 34				
74.37%	Answer Choices	Resp	Responses		
	Never	74.37%	740		
	1 to 6 (~ less than once every 2 months)	19.40%	193		
	7 to 12 (~ monthly)	4.02%	40		
P	13 to 24 (~ 1 to 2 times per month)	1.81%	18		
19.40%	25 to 52 (~ weekly or more often)	0.40%	4		
	Total Responses		995		
0,40%					

1.81%

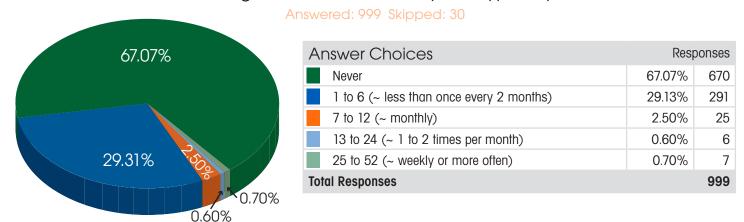
#### **Question 22:**

**Archery Range**: How many times do you or members of your household and/or visitors/ guests use this amenity in a typical year?



#### **Question 23:**

**Equestrian Center/Stables**: How many times do you or members of your household and/ or visitors/guests use this amenity in a typical year?



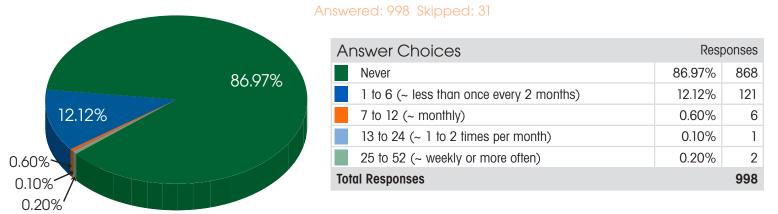
#### **Question 24:**

**Lake Lodge/Beach**: How many times do you or members of your household and/or visitors/guests use this amenity in a typical year?

	Answered: 994 Skipped: 35		
44.77%	Answer Choices	Resp	onses
	Never	25.65%	255
	1 to 6 (~ less than once every 2 months)	44.77%	445
25.65%	7 to 12 (~ monthly)	17.00%	169
17.00%	13 to 24 (~ 1 to 2 times per month)	7.14%	71
72	25 to 52 (~ weekly or more often)	5.43%	54
7.14% 👶	Total Responses		994

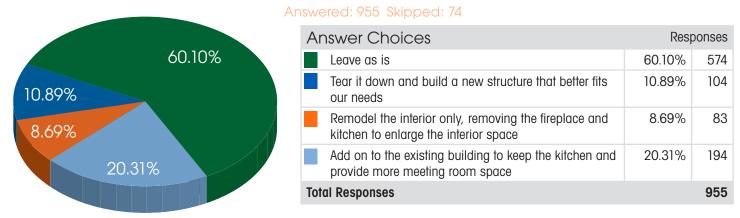
#### **Question 25:**

**Campground**: How many times do you or members of your household and/or visitors/ guests use this amenity in a typical year?



#### **Question 26:**

**Lake Lodge**: one of PMLA's oldest facilities. This building has the largest indoor meeting room and heavily used. There are many choices regarding what, if anything, we should do about this amenity.



### **Question 27:**

Are you satisfied with PMLA Safety?



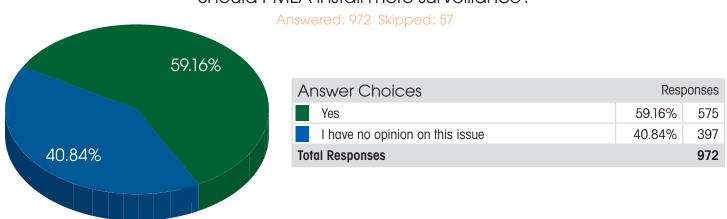
**Question 28:** 

Should PMLA have more patrols?



## **Question 29:**

Should PMLA install more surveillance?



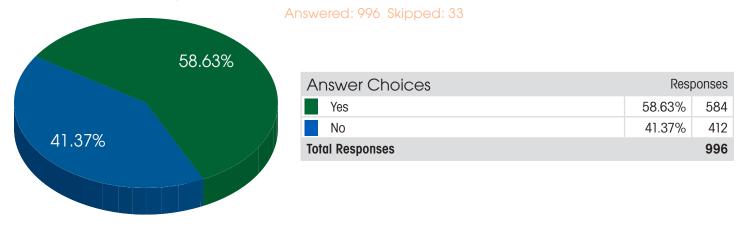
### **Question 30:**

Are you willing to accept an increase in dues to better fund the Safety Department?



Question 31:

Do you use PMLA's Social Media, such as Facebook?



## **Question 32:**

Do you use the PMLA's Official Website?



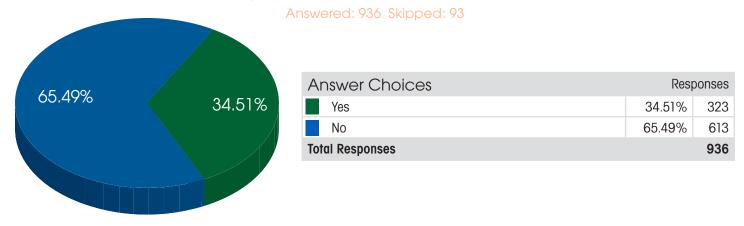
## **Question 33:**

Do you read the PML News?



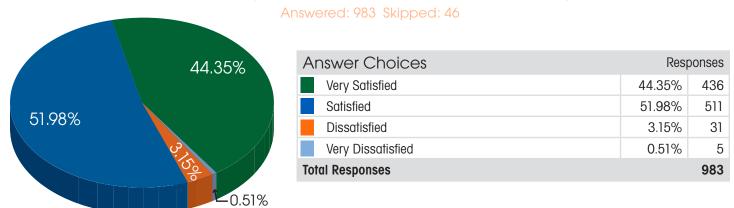
#### **Question 34:**

Should PMLA develop a broader Member Communications medium?



#### **Question 36:**

Overall, how would you rate the PMLA Maintenance Department?



## **Question 37:**

PMLA is governed by the set of rules in our CC&Rs and Bylaws as well as by state and federal laws. (The CC&Rs and Bylaws can be found on the PMLA website under the "Governance" (Governing Documents) tab.) The aforementioned rules apply to ALL owners of property in PML. Do you think PMLA administration does a good job of enforcing its rules?



#### **Question 38:**

Have you or your guests been negatively impacted by a rental property near you?



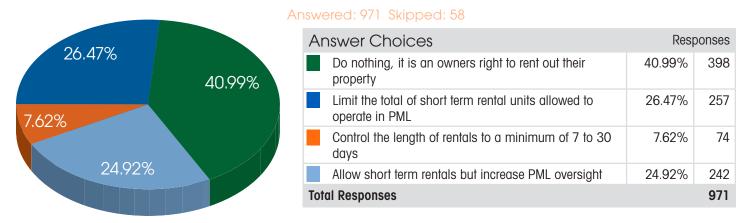
#### **Question 39:**

As a homeowner do you now or do you plan to rent out your property?



#### **Question 40:**

The Board of Directors has received multiple requests to limit short term rentals in PML. As a result, the BoD would like to hear from property owners on what, if anything, should be done about short term rentals, such as VRBO, Airbnb etc.



#### Question 41:

What do you consider to be the highest priority of the PMLA Board of Directors? Rank 1 to 5 with number 1 the highest priority

Answered: 966 Skipped: 63



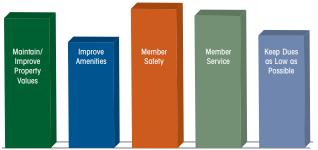
**Note**: The number of respondents that chose each number per amenity is shown in gray. The total aggregate score for each option, creating the rankings for priority ranking, is shown in green and is represented by the graph seen at the top.

Amenity	1	2	3	4	5	Total	Score
Maintain/Improve property values	31.74% 285	25.50% 229	14.81% 133	15.70% 141	12.25% 110	898	3.49
Improve Amenities	15.45% 140	16.23% 147	21.41% 194	<b>20.09%</b> 182	26.82% 243	906	2.73
Member Safety	<b>19.49%</b> 175	24.83% 223	<b>27.84</b> % <b>250</b>	16.70% 150	11.14% 100	898	3.25
Member Service	8.47% 77	19.80% 180	<b>22.11%</b> 201	30.47% 277	19.14% 174	909	2.68
Keep Dues as Low as Possible	28.69% 272	14.24% 135	14.48% 137	15.30% 145	<b>27.32%</b> 259	948	3.02

#### **Question 42:**

What do you consider to be the highest priority of the PMLA Administration Office & Amenity/Service Management Staff? Rank 1 to 5 with number 1 the highest priority

Answered: 955 Skipped: 74

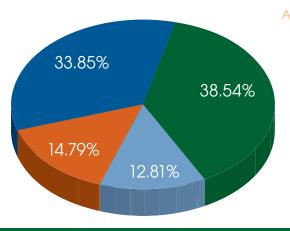


**Note**: The number of respondents that chose each number per amenity is shown in gray. The total aggregate score for each option, creating the rankings for priority ranking, is shown in green and is represented by the graph seen at the top.

Amenity	1	2	3	4	5	Total	Score
Maintain/Improve property values	23.75% 209	20.14% 177	19.57% 172	22.98% 202	13.54% 119	879	3.18
Improve Amenities	10.25% 91	16.10% 143	23.76% 211	22.30% 198	27.59% 245	888	2.59
Member Safety	<b>22.15%</b> 194	27.63% 242	<b>27.40%</b> 240	14.50% 127	<b>8.33%</b> 73	876	3.41
Member Service	22.32% 202	24.31% 220	19.45% 176	22.98% 208	10.94% 99	905	3.24
Keep Dues as Low as Possible	25.27% 236	12.31% 115	11. <b>03</b> % 103	15.10% 141	36.30% 339	948	3.02

#### **Question 43:**

How satisfied are you with the overall package of PMLA services/amenities you receive based on the assessments/fees you pay?



**Answer Choices** Responses Very Satisified 38.54% 370 33.85% Somewhat Satisified 325 Satisified 14.79% 142 Dissatisfied 12.81% 123 **Total Responses** 960

#### **Question 46:**

In your opinion, which of the following amenities/services NEED THE MOST DEVELOPMENT OR IMPROVEMENT? One or more choices are allowed. PLEASE RANK YOUR CHOICES USING A NUMBER WHERE 1 MEANS THIS AMENITY NEEDS THE MOST IMPROVEMENT.



Amenity	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Lake/Marina/ Beaches	40.13% 240	21.57% 129	<b>17.22%</b> 103	10.87% 65	4.35% 26	<b>2.17%</b> 13	0.50% 3	0.17%	0.84% 5	033% 2	0.33% 2	0.50% 3	0.84% 5	0.17%
Golf Course	5. <b>94%</b> 24	16.83% 68	15.35% 62	13.61% 55	13.61% 55	8.91% 36	3.47% 14	3.47% 14	2.48% 10	3.96% 16	1.98% 8	1.49% 6	3.47% 14	5.45% 22
Department of Safety	13.74% 72	<b>19.47%</b> 102	<b>25.38%</b> 133	15.84% 83	13.74% 72	4.96% 26	3.05% 16	0.95% 5	0.76% 4	0.95% 5	0.19% 1	0.76% 4	0.19%	0.00%
Maintenance Department	<b>6.31%</b> 31	14.05% 69	18.53% 91	<b>28.31%</b> 139	17.31% 85	<b>6.11%</b> 30	3.87% 19	<b>2.44%</b>	<b>0.61%</b> 3	1. <b>22</b> % 6	0.61% 3	0.41% 2	0.00%	0.20%
Swimming Pool	23.40% 121	<b>20.31%</b> 105	12.38% 64	9.48% 49	15.67% 81	7.35% 38	5. <b>42%</b> 28	2.13% 11	1.1 <b>6</b> % 6	1.16% 6	0.58% 3	0.39% 2	0.39% 2	0.19%
Lake Lodge	<b>21.96%</b>	14.21% 77	13.28% 72	12.36% 67	10.15% 55	11.25% 61	7.75% 42	4.43% 24	1.85% 10	<b>0.92%</b> 5	<b>0.92%</b> 5	0.18%	0.55% 3	0.18%
Tennis Courts	<b>0.67%</b>	1.34% 4	1.34% 4	3.36% 10	4.70% 14	9.40% 28	30.87% 92	21.48% 64	11. <b>07%</b> 33	5.37% 16	<b>4.70%</b>	2.68% 8	2.68%	0.34%
Pickle Ball Courts	1.35% 4	1. <b>68%</b> 5	1. <b>68</b> %	<b>2.36%</b> 7	4.04% 14	<b>2.36%</b> 7	<b>8.42%</b> 25	<b>27.61%</b> 82	19.19% 57	13.13% 39	<b>6.40%</b>	5. <b>72%</b>	3.37% 10	2.69% 8
Equestrian Center / Stables	<b>4.62%</b>	4.31% 14	2.46% 8	<b>4.62%</b> 15	5.54% 18	2.46% 8	4.31% 14	7.08% 23	31.08% 101	16.92% 55	<b>8.92%</b> 29	3.38% 11	2.77% 9	1.54% 5
Walking / Hiking Biking / Trails	<b>20.54%</b>	19.10% 106	13.33% 74	8.83% 49	9.37% 52	3.96% 22	<b>2.34%</b>	1.80% 10	1.80% 10	13.51% 75	3. <b>60</b> % 20	0.72% 4	0.90% 5	0.18%
Shooting Range	1. <b>58%</b> 5	<b>2.22%</b> 7	2.53% 8	3.80% 12	3.80% 12	1.27% 4	<b>2.22%</b> 7	3.80% 12	2.85% 9	8.23% 26	<b>43.35%</b> 137	12.03% 38	7.59% 24	<b>4.75%</b>
Archery Range	1. <b>99</b> % 6	1.32% 4	2.98% 9	1. <b>66%</b> 5	0.66% 2	1. <b>66</b> % 5	0.66% 2	1. <b>66%</b> 5	<b>4.30%</b>	<b>4.97%</b> 15	7.95% 24	<b>54.30%</b> 164	12.91% 39	2.98%
Campground	<b>2.91%</b>	5. <b>23%</b> 18	5.52% 19	5.81% 20	6.10% 21	0.58% 2	1. <b>74</b> % 6	5. <b>23%</b> 18	3.20%	3.20%	3.20%	6.40% 22	<b>45.06%</b> 155	5.81% 20
Other	9.29% 29	2.56% 8	2.56% 8	<b>3.21%</b>	<b>6.09</b> %	0.96% 3	<b>0.64%</b>	0.32%	0.96% 3	1.28% 4	<b>0.64%</b>	1.28% 4	<b>4.49</b> %	<b>65.71%</b> 205

Note: The number of respondents that chose each number per amenity is shown in gray.

#### **Question 47:**

In your opinion, which of the following current amenities/services ADD THE MOST ECONOMIC VALUE to your property? One or more choices are allowed. PLEASE RANK YOUR CHOICES USING A NUMBER WHERE 1 MEANS THIS AMENITY ADDS THE MOST ECONOMIC VALUE.



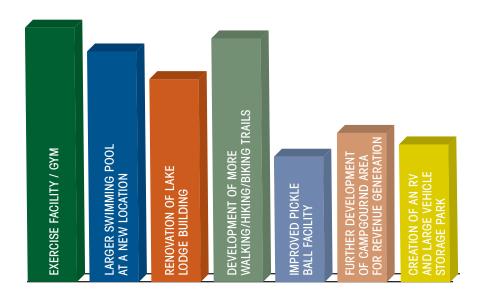
Amenity	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Lake/Marina/ Beaches	<b>66.15%</b> 559	16.80% 142	11.83% 100	2.84% 24	1. <b>66%</b> 14	0.47% 4	0.00%	0.00%	0.24% 2	0.00%	0.00%	0.00%	0.00%	0.00%
Golf Course	<b>20.35%</b> 150	<b>43.42%</b> 320	14.93% 110	8.28% 61	<b>7.06%</b> 52	1. <b>90%</b> 14	0.54% 4	<b>0.68%</b> 5	0.27% 2	0.41% 3	0.27% 2	0.14%	0.00%	<b>0.68%</b> 5
Coutry Club Restaurant/Bar	<b>8.91%</b> 63	23.62% 167	40.03% 283	12.59% 89	<b>7.78%</b> 55	1. <b>70%</b> 12	0.85% 6	0.71% 5	<b>0.42%</b> 3	<b>0.42%</b> 3	0.57% 4	0.00%	0.28% 2	<b>0.99%</b> 7
Department of Safety	<b>8.47%</b> 52	13.68% 84	<b>20.20%</b> 124	<b>30.62%</b> 188	14.66% 90	5.05% 31	<b>2.44%</b> 15	1. <b>30</b> % 8	0.81% 5	1.14% 7	0.81% 5	0.33% 2	0.00%	0.16%
Maintenance Department	1.90% 11	8.64% 50	14.16% 82	<b>21.24%</b> 123	35.06% 203	7.77% 45	3.97% 23	<b>2.25%</b> 13	2.07% 12	<b>0.86%</b> 5	1. <b>04</b> % 6	0.35% 2	0.00%	0.52% 3
Swimming Pool	2.89% 14	8.88% 43	12.19% 64	22.31% 108	16.53% 80	19.63% 95	10.12% 49	<b>3.93%</b> 19	0.83% 4	1. <b>45%</b> 7	0.62% 3	<b>0.41%</b> 2	0.00%	0.21%
Lake Lodge	1.08% 4	<b>3.25%</b> 12	5. <b>96</b> % 22	13.55% 50	15.45% 57	7.32% 27	28.73% 106	11.38% 42	<b>4.61%</b>	3. <b>79</b> %	1. <b>36%</b> 5	0.54% 2	1. <b>90%</b> 7	1.08% 4
Tennis Courts	<b>0.32%</b>	0.00%	1. <b>62%</b> 5	<b>6.17%</b> 19	7.79% 24	5.19% 16	6.49% 20	<b>41.56%</b> 128	13.96% 43	<b>7.14%</b> 22	3.57% 11	<b>4.55%</b>	1.30% 4	0.32%
Pickle Ball Courts	<b>0.35%</b>	0.35% 1	0. <b>69</b> %	2.78% 8	1. <b>74%</b> 5	<b>3.47%</b> 10	3.82% 11	<b>4.51%</b> 13	<b>44.79%</b> 129	15.97% 46	<b>7.99%</b> 23	2.78% 8	<b>4.86%</b>	3.82%
Equestrian Center / Stables	2.41% 8	1.81% 6	1. <b>51%</b> 5	9.94% 33	11.14% 37	<b>4.22%</b>	2.71% 9	<b>4.52%</b> 15	<b>6.33%</b> 21	<b>36.75%</b> 122	11. <b>45%</b> 38	<b>2.71%</b> 9	<b>2.41%</b> 8	1.81% 6
Walking / Hiking Biking / Trails	2.15% 9	<b>3.59%</b> 15	<b>7.42%</b> 31	14.11% 59	17.22% 72	<b>3.59%</b> 15	4.31% 18	3.83% 16	3.35% 14	3.83% 16	31.34% 131	<b>4.07%</b>	0.48% 2	0.72% 3
Shooting Range	0.34% 1	0. <b>69</b> %	0.34%	1.37% 4	<b>3.44%</b>	1.37% 4	3.09% 9	1. <b>03</b> %	<b>3.09%</b> 9	<b>2.41%</b> 7	<b>8.59%</b> 25	<b>59.79%</b> 174	6.87% 20	<b>4.47%</b> 13
Archery Range	0.00% 0	0.35% 1	0.00%	1. <b>77%</b> 5	0.35% 1	1.06% 3	1.06% 3	1. <b>06</b> % 3	1. <b>06%</b> 3	2.13% 6	1. <b>77%</b> 5	10.64% 30	<b>69.86%</b> 197	7.09% 20
Campground	0.34% 1	0. <b>69</b> %	1. <b>03</b> %	1.38% 4	5.17% 15	1.38% 4	1. <b>03</b> % 3	1.38% 4	3.10% 9	3.45% 10	<b>2.41%</b> 7	3.10% 9	6.21% 18	<b>66.21%</b> 192
Other	3.00% 8	0.75% 2	0.75% 2	0.75% 2	2.25% 6	1.50% 4	1.12% 3	0.37% 1	0.37% 1	0.37%	1.12% 3	0.37%	1.50% 4	3.37% 9

**Note**: The number of respondents that chose each number per amenity is shown in gray.

#### **Question 48:**

What NEW (does not currently exist) or significant modification to an existing amenity or service would you like to see at PML? More than one choice is allowed. PLEASE RANK YOUR CHOICES USING NUMBERS, WHERE 1 MEANS THIS AMENITY IS THE MOST DESIRED. Please limit your choices to the top 5.

Answered: 828 Skipped: 201



	1	2	3	4	5	6	7	Total	Score
Exercise Facility / Gym	<b>42.60%</b> 250	<b>26.81%</b> 163	16.28% 99	7.73% 47	<b>4.93%</b> 30	1.15% 7	0.49% 3	608	5.89
Larger Swimming Pool at a New Location	32.29% 165	<b>26.42%</b> 135	16.05% 82	12.52% 64	7.83% 40	<b>2.94%</b> 15	1.96% 10	511	5.46
Renovation of Lake Lodge Building	<b>21.53%</b> 110	17.81% 91	<b>24.46</b> % 125	<b>20.35%</b> 104	11.15% 57	3.33% 17	1. <b>37%</b> 7	511	5.03
Development of more walking/hiking/biking trails	32.96% 204	<b>28.76%</b> 178	17.45% 108	13.41% 83	6.14% 38	1. <b>29</b> % 8	0.00%	619	5.65
Improved Pickle Ball Facility	2.29% 6	8.78% 23	<b>8.75%</b> 23	9.54% 25	33.97% 89	17.18% 45	19.47% 51	262	3.06
Further development of current campground area for revenue generation	6.14% 25	14.50% 59	1 <b>7.94%</b> 73	16.71% 68	15.48% 63	21.87% 89	7.37% 30	407	3.84
Creation of an RV and large vehicle storage park	9.63% 39	11.36% 46	16.05% 65	15.80% 64	12.84% 52	6.91% 28	<b>27.41%</b>	405	3.59

**Note**: The number of respondents that chose each number per new or improved amenity is shown in gray. The total aggregate score for each amenity, creating the rankings for most desired new or modified amenity, is shown in green and is represented by the graph seen at the top.

#### **Question 49:**

What increase in annual assessments would you be willing to accept to either add new amenities/services or significantly improve existing amenities/services? (Note: the annual 2019 PMLA assessment is \$2,436/year per property.)



## **Question 50:**

One element of the PMLA 2017 Strategic Plan is Marketing PML amenities. This involves spending money to advertise to non-PML folks to use PML public amenities (golf, equestrian center and restaurant). More amenity usage may reduce the impact on dues. It also might make the amenities busier. Should PMLA spend money to advertise to non-PML folks to use amenities?



## **Question 51:**

Would you participate in a more detailed Marketing Survey at a later time?



